

Tariffs, Agricultural Subsidies, and the 2020 US Presidential Election: Unintended Consequences*

Jaerim Choi Sunghun Lim
University of Hawai'i Texas Tech University

March 23, 2021

Abstract

This paper provides evidence on the unintended effects of US and Chinese agricultural trade policies on the 2020 US presidential election. In response to a series of US tariffs imposed on Chinese goods, China imposed retaliatory tariffs especially on US agricultural products. The US government then subsidized US farmers by providing direct payments through the Market Facilitation Program (MFP) to mitigate the Chinese retaliatory tariffs. Using the universe of actual county-level MFP disbursement data, we assess whether the incumbent strategically manipulated MFP payments in order to win votes in the 2020 presidential election. We document that Republican-leaning counties, not swing states, saw an increase in the net MFP, providing a more nuanced picture of possible strategic manipulation. We then find that US agricultural subsidies overcompensated US voters in ways that led to an increase in the Republican vote share in the 2020 presidential election. Finally, we uncover evidence that China's retaliatory trade policy and US agricultural policy unexpectedly exacerbated political polarization in the US, especially the rural-urban divide.

Keywords: Agricultural Subsidy; Trade War; Trade Policy; Presidential Election; Market Facilitation Program; Tariffs; Political Polarization; Political Budget Cycle

JEL Code: D72, F13, F14, Q17, Q18, I18

*Contact authors: Jaerim Choi, Department of Economics, University of Hawai'i at Mānoa, e-mail: choijm@hawaii.edu; Sunghun Lim, Department of Agricultural and Applied Economics, Texas Tech University, e-mail: Sunghun.Lim@ttu.edu.

1 Introduction

In the period 2018-2019, the Trump administration imposed a series of tariffs on named trading partners, including China, to reduce the US trade deficit and protect domestic manufacturing jobs. The return to protectionism brought a reaction from China in the form of retaliatory tariffs, especially on US agricultural products, which affected Republican-leaning agricultural-oriented counties most severely. US farmers were hit hard by the retaliation, and ironically, those agricultural regions are a key part of Trump's political base. In response, in August 2018 the Trump administration introduced the 2018 Market Facilitation Program (MFP1), which offers direct payments of up to \$10 billion to domestic farmers affected by the retaliatory tariffs. As the US-China trade war heated up, the Trump administration made additional direct payments, as much as \$16 billion, through the 2019 Market Facilitation Program (MFP2) in May 2019.

Many raised concerns that the distribution of MFP1 and MFP2 was not equal across counties and that it may have been determined by political considerations. Some regions, such as the Midwest and South, may have benefited disproportionately from the MFP1 and MFP2 payments (GAO, 2020; Balistreri, Zhang and Beghin, 2020; Carter, Dong and Steinbach, 2020). Some crops may have been favored over others (Schnitkey, Paulson, Swanson and Coppess, 2019; Janzen and Hendricks, 2020). If so, how did US voters respond to the US-China trade war and the corresponding US agricultural subsidies in the 2020 US presidential election? The answer to this question is of great importance. The (mis)allocation of the US agricultural subsidies to the politically connected could impose substantial economic costs on all US taxpayers, who bear the costs of government-provided subsidies. It is equally important to identify the mechanism by which economic shocks, especially trade and agricultural policies, lead to political outcomes, a challenging issue that is poorly understood (Autor, Dorn, Hanson and Majlesi, 2020).

We begin by assessing whether the US agricultural subsidies relative to the Chinese retaliatory tariff exposure were distributed unequally across US counties. We define the extent to which US counties were hit by the retaliatory Chinese tariffs per person. We use the universe of county-level actual disbursements of MFP1 and MFP2 confidential data from the US Department of Agriculture. Using the county-level 2016 presidential election outcome combined with the retaliatory tariff shock and the agricultural subsidy, we document three stylized facts. First, Republican-leaning counties were more directly targeted by Chinese retaliatory tariffs. Second, there was a positive association between the actual disbursements of MFP and Chinese tariff shocks. Third, Republican-leaning counties received more MFP payments. Our results appear to support our conjecture

that the distribution of MFP1 and MFP2 was not equal across counties and that political considerations may have been a factor (GAO, 2020; Balistreri, Zhang and Beghin, 2020; Carter, Dong and Steinbach, 2020).

However, the positive correlations among Chinese retaliatory tariffs, MFP payments, and Republican vote share do not necessarily mean that the distribution of the MFP payments was politically motivated. Since Republican counties are more agriculturally oriented, those counties would logically receive more MFP payments, regardless of political orientation. A more meaningful way of evaluating the political considerations that went into the MFP payments would be to calculate a "net MFP": the difference between the MFP payment and the damage caused by the retaliatory tariffs at the county level. We find that counties more supportive of the Republican Party saw an increase in their net MFP. At first glance, this positive association suggests that the distribution of MFP payments between red (Republican) counties and blue (Democratic) counties was not equal and that political considerations may have been involved.

Next, we analyze how Chinese agricultural trade policy and US agricultural subsidies all together—that is, the net MFP—affected the change in Republican vote share between the 2016 and 2020 US presidential election. We control for pre-existing trends in voting patterns (i.e., the change in the Republican vote share between 2012 and 2016), the Republican vote share in the 2016 presidential election, state fixed effects, and a rich set of industry, economic, and demographic characteristics at the county level. We find that the impact of the net MFP on the two-party Republican vote share is positive. This result means that US agricultural subsidies, which were intended to mitigate the Chinese retaliatory tariffs, overcompensated some US voters and led to an increase in the Republican vote share. Quantitatively, a one standard deviation increase in exposure to net MFP is associated with about a 0.6 percentage point increase in the Republican vote share.

We further investigate how many more Electoral College votes Republicans would have won in the absence of those two policies. At the state level, we find that those two policies have no estimated impact on the predicted number of states that Republicans carried. Under the counterfactual scenario, the Republican still carried 25 states, which is identical to the actual election outcome. Thus it appears that Chinese retaliation and US agricultural subsidy had little overall effect on the election result.

In the counterfactual analysis, however, we find evidence that Chinese retaliatory agricultural tariffs and corresponding US agricultural subsidies unexpectedly contributed to exacerbating partisan polarization in the US. The implied election effects of the net MFP were especially high in solidly Republican states where the two-party Republican vote share was higher than 55% in 2016. On the other hand, the implied election effects of

the net MFP were almost negligible in solidly Democratic states where the two-party Democratic vote share was higher than 55% in 2016. Furthermore, we find evidence that the US-China trade war unexpectedly exacerbated rural-urban political polarization. The implied effect of the net MFP increases monotonically from the most urban area to the most rural area.

Finally, using the counterfactual analysis results, we evaluate the political budget cycle in the 2020 presidential election. In the swing states where the two-party Republican vote share was between 45% and 55%, the implied election effects of the net MFP were positive and slightly higher than in solidly Democratic states but still much lower than in solidly Republican states. If the distribution of MFP payments had been strategically motivated to win the 2020 presidential election, then one would expect the implied effect to be higher, especially in competitive states (see, e.g., the swing voter model in [Lindbeck and Weibull, 1987](#)). It seems unlikely that the MFP payments were influential enough in those swing states to meaningfully affect the 2020 presidential election. On the other hand, if the incumbent had strategically distributed more MFP payments to solidly Republican states, the effort might have supported the incumbent's political strategy to win the election (see, e.g., the core voter model in [Cox and McCubbins, 1986](#)). We therefore stop short of arguing that the distribution of MFP payments was politically motivated to win the election.

Our paper builds on several recent studies that link international trade with US domestic politics (see [Jensen, Quinn and Weymouth, 2016](#); [Che, Lu, Pierce, Schott and Tao, 2016](#); [Blanchard, Bown and Chor, 2019](#); [Autor, Dorn, Hanson and Majlesi, 2020](#); [Lake and Nie, 2020](#); [Bombardini, Li and Trebbi, 2020](#)). Our study is complementary but differs in several dimensions.

First, our work can shed light on rising political polarization, especially the rural-urban divide, in the United States. Since the 2000 presidential election, the rural vote has become more important for the Republican Party ([McKee, 2008](#)). In this paper, we provide evidence that rural-urban polarization was exacerbated by China's retaliatory agricultural tariffs and the corresponding US agricultural subsidies in the 2020 presidential election. [Autor, Dorn, Hanson and Majlesi \(2020\)](#) find that rising import competition from China contributed to US polarization. Specifically, trade-exposed electoral districts simultaneously exhibited expanding support for both strong-left and strong-right views and shifted toward the Republican candidate in the presidential election. Our finding is in line with their finding that connects adverse economic shocks with political polarization. However, we specifically focus on the rural-urban divide, one type of political polarization; and we attribute the driver of polarization to the trade policies (i.e., Chinese

retaliatory tariffs and US agricultural subsidies), rather than to Chinese import competition.¹

Second, our work contributes broadly to the literature on the political budget cycle in which governments manipulate fiscal variables to win elections (Rogoff and Sibert, 1988; Rogoff, 1990; Alesina, Roubini and Cohen, 1997). We assess the political economy of the 2020 US presidential election, with a focus on China's retaliatory agricultural tariffs and the US agricultural subsidies. Some recent studies have examined whether the MFP payment prior to the 2020 presidential election was politically motivated. Critics suggest that MFP payments might overcompensate non-specialty crops grown primarily in Republican states (Balistreri, Zhang and Beghin, 2020; Carter, Dong and Steinbach, 2020). Schnitkey, Paulson, Swanson and Coppess (2019) find evidence of a systematically biased distribution of MFP payments. Janzen and Hendricks (2020) also find that estimated MFP disbursement for non-specialty crops were geographically biased and MFP payment rates were larger than the estimated price impacts of China's retaliatory tariffs. Using the universe of actual disbursement of MFP data combined with the Chinese tariff shock at the county-level, we develop a new measure, net MFP, by calculating the difference between the MFP payment and the damage of the Chinese retaliatory agricultural tariffs at the county level to assess the political economy of the 2020 presidential election.

Third, we investigate the agricultural policy in the context of political economy. We first assess the allocation of agricultural subsidies to politically connected counties; we then study how the agricultural policy affects political outcomes, especially voting. There is a long, well-established literature dating back to the late 1980s looking at the political economy of US agricultural policy (e.g., Collins, 1989; De Gorter and Swinnen, 2002; Persson and Tabellini, 2002; Anderson, Rausser and Swinnen, 2013). Previous empirical studies have focused mostly on the politically motivated allocation of agricultural subsidies in the United States (Garrett and Sobel, 2003; Garrett, Marsh and Marshall, 2006) and in developing countries (Banful, 2011; Chang and Zilberman, 2014; Mason, Jayne and Van De Walle, 2017). However, there are few empirical studies of how agriculture policy affects voting outcomes, especially in the US. By providing evidence on how agricultural policy affects political outcomes, we contribute to research at the nexus of political economics and agricultural economics.

Last, we improve on previous studies' measurement of key variables: (1) the agricultural subsidy and (2) the agricultural retaliation tariff shock. While our empirical frame-

¹Admittedly, there are several other factors that might have affected the political polarization in the US, including media bias (DellaVigna and Kaplan, 2007), divergence in the ideologies of politicians (Canen, Kendall and Trebbi, 2020), and immigration (Mayda, Peri and Steingress, 2021).

work builds on the earlier work of [Blanchard, Bown and Chor \(2019\)](#), we extend it to analyze the 2020 presidential election; focus on the agricultural sector; and especially make use of the universe of actual disbursement of the US Market Facilitation Program (MFP) confidential data at the county level that includes the MFP1 in 2018 and the MFP2 in 2019. For the agricultural retaliation tariff, due to the uniqueness of the agricultural labor market, measuring the tariff shock by relying on employment-based weight may produce measurement errors. For the agricultural industry, the value of production is not necessarily proportional to employment ([Fisher and Knutson, 2013](#)). We use the county-level market value of agricultural products sold as a weight to better answer our research question in the context of the agricultural sector.

The rest of the paper is organized as follows. Section 2 describes the institutional background of the US-China trade war, the Market Facilitation Program, and the US presidential election. Section 3 describes the data sources. Section 4 illustrates patterns in the Chinese retaliatory tariffs, US agricultural subsidies, and the 2016 presidential election. Section 5 provides results on how China's retaliatory tariffs and the US agricultural subsidies affected the 2020 presidential election. Section 6 presents the impacts of Chinese tariffs and US agricultural subsidies on the political polarization in the US. Section 7 concludes.

2 Institutional Background

2.1 The US-China Trade War

We provide a brief summary of the recent US-China trade war beginning in early 2018. We specifically focus on the retaliatory tariffs imposed by China on US agricultural products. Table 1 shows a timeline of the retaliatory tariffs during the US-China trade war.

In March 2018, the US government imposed tariffs on steel and aluminum imports from China under Section 232 of the Trade Act of 1974, which it rationalized with an argument that those imports posed a threat to national security.² In April 2018, China imposed retaliatory tariffs on aluminum waste and scrap, pork, fruits and nuts, and other

²Before the Section 232 tariffs, the first trade barrier imposed early in the Trump administration were global safeguard tariffs on imports of washing machines and solar panels, under Section 201, in January 2018. In response to the safeguard tariffs, in February 2018 the Chinese government launched an antidumping and countervailing duty probe into US exports of sorghum that were worth \$1.1 billion in export value to China in 2017. In April 2018, China imposed preliminary antidumping tariffs of 178.6 percent on US sorghum. In May 2018, however, China lifted the antidumping and countervailing duty probe into US sorghum imports as the two countries sought to resolve the trade dispute. As a result, the Section 201 retaliatory tariffs were not imposed.

Table 1: Timeline of China’s Agricultural Retaliatory Tariffs

Date	Type	Total Value Impacted	Agricultural Value Impacted	Tariff Shock
4/2/2018	232 Tariffs	\$2.4 billion	\$0.5 billion	\$0.07 billion
7/6/2018	301 Tariffs	\$34 billion	\$15.6 billion	\$3.9 billion
8/23/2018	301 Tariffs	\$16 billion		
9/24/2018	301 Tariffs	\$60 billion	\$0.2 billion	\$0.01 billion
6/1/2019	301 Tariffs	\$36 billion out of \$60 billion	\$0.2 billion	\$0.01 billion
9/1/2019	301 Tariffs	subset of \$75 billion	\$12.8 billion	\$0.7 billion
2/14/2020	301 Tariffs	subset of \$75 billion	Tariffs cut in half (same as above)	-\$0.3 billion
		Total	\$15.8 billion	\$4.3 billion

Notes: We use the tariff data in [Bown \(2020\)](#) and the trade value data from the USITC database to calculate the "Agricultural Value Impacted" and "Tariff Shock." Agricultural products refers to goods classified as NAICS 111 and NAICS 112. "Date" refers to the date tariffs were implemented. "Type" indicates the section of the US legislation the tariff corresponds to: (1) Section 301 of the Trade Act of 1974 and (2) Section 232 of the Trade Expansion Act of 1962. "Total Value Impacted" is the total value of US exports to China in 2017 affected by Chinese retaliatory tariffs. "Agricultural Value Impacted" is the total value of US agricultural exports to China, classified as NAICS 111 and 112, in 2017, affected by Chinese retaliatory tariffs. "Tariff Shock" = "Agricultural Value Impacted" × "Tariff Change."

US products worth \$2.4 billion in export value in 2017.

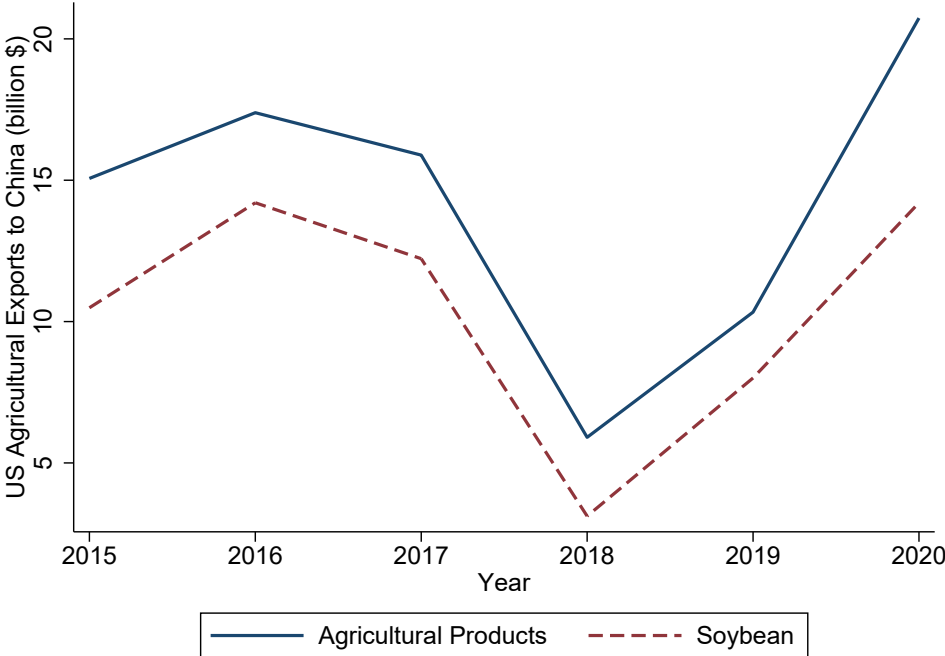
In April 2018, following the conclusion of a Section 301 investigation that China was engaging in unfair trade practices related to technology transfer, intellectual property, and innovation, the US government released a \$50 billion list of Chinese products under consideration for 25 percent tariffs. The next day, the Chinese government released a \$50 billion list of US products under consideration for 25 percent tariffs. They mostly affected US transportation and vegetable products such as soybeans. On July 6, the US and China imposed tariffs on \$34 billion of their respective \$50 billion lists. On August 23, both the US and China imposed tariffs on the remaining \$16 billion of their respective \$50 billion lists.

In September 2018, the US imposed a 10 percent tariff on \$200 billion in products and China imposed a 5–10 percent tariff on \$60 billion in products. In May 2019, the US raised the tariff rate on the Chinese product list from 10 percent to 25 percent. In June 2019, in response to the tariff hike, China also raised its tariff rates on the product list that was already targeted by \$36 billion. On September 1, 2019, the US imposed a 15 percent tariff on an additional list of products worth \$300 billion. In return, on the same day, China imposed tariffs on an additional product list worth \$75 billion. On February 14, 2020, the US cut in half the tariffs of 15% imposed on September 1, 2019; and China cut in half the retaliatory tariffs it had imposed on September 1, 2019.

In January 2020, the US and China reached the so-called Phase One trade deal that eased tensions in the trade war. Although the tariffs remained in place, China agreed to purchase an additional \$200 billion in US goods and services over the two next years

(2020 and 2021). For agricultural products, China committed to purchase and import no less than \$12.5 billion above the 2017 baseline amount in 2020, and no less than \$19.5 billion above the 2017 baseline amount in 2021.³ Further, China agreed to reduce non-tariff barriers that inhibited US exports of agriculture products.

Figure 1: U.S. Agricultural Exports to China from 2015 to 2020



Notes: Data come from US Census Bureau Trade. NAICS codes that fall under 11 (Agriculture, Forestry, Fishing and Hunting) include Crop production (111), Animal production & aquaculture (112), Forestry & logging (113), Fishing, Hunting, & Trapping (114), and Support Activities for Agriculture and Forestry (115). We define agricultural products as those classified in NAICS 111 and NAICS 112, which are fundamentally related to Market Facilitation Program payments.

Figure 1 shows US agricultural exports to China from 2015 and 2020. After the trade war that began in early 2018, US agricultural exports to China dropped from \$15.89 billion in 2017 to \$5.90 billion in 2018, and slightly recovered to \$10.33 billion in 2019. In 2020, exports rebounded again, possibly due to the Phase One agreement, and recorded \$20.73 billion.⁴

³Note that the coverage of agricultural products in the Phase One agreement is broader than the one in our analysis. In our analysis, we define agricultural products as those classified in NAICS 111 and NAICS 112, which are fundamentally related to Market Facilitation Program payments. Hence, those listed amounts (\$12.5 billion and \$19.5 billion) would be smaller if confined to NAICS 111 and NAICS 112.

⁴See Appendix Table A.1 for more detailed export values by commodity.

2.2 Market Facilitation Program

The US is the largest exporter of food and agricultural goods in the world; China is the second-largest importer of US agricultural goods.⁵ Hence, during the US-China trade war, China could wield significant power in the agricultural sector (Li, Zhang and Hart, 2018; Janzen and Hendricks, 2020). China imposed a series of retaliatory tariffs on agricultural products, as we already reviewed in Section 2.1. Trade damages from such retaliation and market distortions reduced agricultural exports to China, especially in 2018 and 2019, and hence financially impacted US farmers (see Table A.1).

In response to the Chinese retaliatory tariffs, the Trump administration authorized the Market Facilitation Program (MFP) to assist farmers in August 2018. The MFP offered direct payments to domestic farmers who were directly affected by the tariffs. The MFP was established under the statutory authority of the Commodity Credit Corporation (CCC) Charter Act and implemented by the United States Department of Agriculture (USDA) Farm Service Agency (FSA) beginning in September 2018. The MFP program provided two years of direct payments: (1) MFP1 in 2018 and (2) MFP2 in 2019. In 2018, MFP1 direct payments of \$8.6 billion were distributed. As the trade war heated up, the Trump administration increased the direct payments up to \$14.5 billion through MFP2 for 2019.⁶ As of November 2, 2020, \$23.1 billion had been distributed to US farming operations.

Table 2 summarizes the MFP1 in 2018 and the MFP2 in 2019. A common feature of both programs is that the trade status of an individual farmer (or legal entity) is not required for application. However, the MFP1 in 2018 differs from the MFP2 in 2019 in significant ways. First, the MFP1 in 2018 applied to nine agricultural commodities.⁷ The MFP2 in 2019 expanded the coverage to 34 commodities. Second, USDA increased the payment limit to members of a farming operation from \$125,000 to \$250,000. Finally, USDA changed the payment structure by changing the MFP base calculation. While the MFP1 was commodity-based, the MFP2 was based on a single county payment rate for non-specialty crops (i.e., all the top exporting commodities to China, such as corn, soybeans, wheat, and cotton). County payment rates range from \$15 to \$150 per acre, depending on the exposure to trade retaliation in that county, which is determined by the USDA. For the

⁵In 2017, top two destinations for U.S. agricultural products were Canada (14.9 percent share of US exports) and China (14.1 percent share of US exports). For each product, U.S. export to China by commodity is accounted for 57% of soybean, 80% of sorghum, 17% of cotton, 5% of wheat, 9% of livestock & meat, and 11% of dairy product. The figures come from the USDA Foreign Agriculture Service-Global Agricultural Trade System Data.

⁶The authorized subsidy amounts were up to \$10 billion up for MFP1 in 2018 and up to \$16 billion for MFP2 in 2019.

⁷The nine commodities are cotton, corn, dairy, hogs, sorghum, soybeans, wheat, shelled almonds, and fresh sweet cherries.

Table 2: Description of Market Facilitation Program (MFP) in 2018 and 2019

	MFP1 in 2018	MFP2 in 2019
Authorized subsidy amount	Up to \$10 billion	Up to \$16 billion
MFP Rates Base	Single rate by commodity	Multiple rates by commodity
County-level rates	Not applicable	Yes for non-specialty crop
County-level rate range	Not applicable	\$15-\$150 per acre by county
Trade Damage Calculation	Direct export losses	Direct and Indirect export losses
Payment rate base year	2017	2009-2018
# of eligible commodities	9	34
Trade requirement	No	No
Payment limit per farmer	\$125,000	\$250,000
MFP payment rate (\$/unit)		
Soybeans (bushels)	1.65	2.05
Cotton (pounds)	0.06	0.26
Sorghum (bushels)	0.86	1.69
Wheat (bushels)	0.14	0.41
Corn (bushels)	0.01	0.13
MFP formula for non-specialty crop	(Expected trade value - Actual trade value)/(Trade damage)	(Land area)*(County rate per acre)*(Commodity rate)

Notes: The source is from the United States Department of Agriculture-Farm Service Agency (USDA-FAS). Eligible individual US farmers or legal entities are required to submit an application to the USDA-FAS to be paid. Trade Damage is defined by the USDA (see [USDA, 2018, 2019](#)). For MFP2 Payment rate by county, please refer to the following link for details: <https://www.farmers.gov/sites/default/files/documents/PaymentRates.pdf>.

MFP2, the payment rate base year is based on trends in US bilateral trade over a 10-year period (2009-2018), which greatly inflated payments in MFP2 in 2019. Moreover, a trade damage calculation includes "indirect export losses" in MFP2, which include economic costs associated with adjusting to the disrupted markets, managing surplus commodities, and developing new markets.

Regarding the structural change in MFP payment between 2018 and 2019 by the Trump administration, many raised concerns that the MFP distribution was being determined by political considerations. [GAO \(2020\)](#) noted that big farms in strongly Republican South, disproportionately benefited from MFP. For example, Georgia farmers received more than twice the national average with the highest average per acre in the country.⁸ In the same vein, the way in which this procedure was implemented may have "overcompensated" farmers for some crops ([Schnitkey, Paulson, Swanson and Coppess, 2019](#); [Janzen and](#)

⁸Two articles in the Washington Post in 2019 and 2020 indicated that 9 out of every 10 counties that voted for Trump in 2016 received some support through the program; counties that voted for Clinton received \$16.68 per person while counties that voted for Trump received \$157.83 per person. One article in the New York Times in 2020 noted that eight of the top nine states—measured by average payments per acre of farmland—were in the South.

Hendricks, 2020). As a consequence, it also overcompensated regions where those crops are grown. Balistreri, Zhang and Beghin (2020) pointed out that both the 2018 and 2019 MFP payments were concentrated heavily in the Midwestern states, reflecting the political influence of these states' rural communities. They also noted that the burden of tax revenues would fall on all citizens, and thus more populous urban states and urban constituents with more residents. Carter, Dong and Steinbach (2020) also provide evidence that California farmers were under-compensated compared to Midwest and Southern state farmers, saying that the MFP program was mostly about political patronage.

2.3 US Presidential Election

The US presidential election is quadrennial. The 58th presidential election was held on November 8, 2016, and the 59th presidential election was held on November 3, 2020. The US employs the Electoral College, a unique method for indirectly electing the president. In the first stage, when citizens cast their ballots for president in the popular vote, they elect a slate of electors. The number of electors in each state is the same as the state's representation in Congress, although each state is entitled to at least three electors regardless of population.⁹ In the second stage, the selected electors in each state then directly elect the president and vice president. The candidate who receives an absolute majority of electoral votes, at least 270 out of 538, is eventually elected president.

Historically, the US election has been dominated by two major political parties: the Republican Party and the Democratic Party. Geographically, recent presidential elections have shown that Democrats dominate in the wealthier states in the Northeast and on each coast, and Republicans dominate in the less wealthy states in the middle of the country and the South. Second, while the US presidential election is determined by the Electoral College, the county-level popular vote for the electors in each state is often regarded as a more precise measure of how voters actually voted. This is because the politics of each county in a state is associated with its economic and demographic characteristics. For example, voters living in rural counties, where the agricultural sector is the primary economic driver, have voted predominantly for Republicans (Gelman, Shor, Bafumi and Park, 2005).

Table 3 summarizes the US presidential election results in 2016 and 2020. In 2016, the Republican candidate, Donald Trump, defeated the Democratic candidate, former secretary of state Hillary Clinton (304 electoral votes for Trump; 227 electoral votes for Clinton).

⁹For example, California state has 53 electoral votes (equal to the number of senators (2) plus the number of its representatives in the House of Representatives), while Alaska, Delaware, Washington, D.C., Montana, North Dakota, South Dakota, Vermont, and Wyoming each have three electoral votes.

Table 3: Presidential Election Results Comparison between 2016 and 2020

Presidential election year	2016		2020	
Party	Republican	Democratic	Republican	Democratic
President nominee	Trump	Clinton	Trump	Biden
Total voter turnout rate (%)	59.2		66.7	
Popular voting rate (%)	46.1	48.2	46.9	51.4
Electoral votes (Total=538)	304	227	232	306
Defected electoral votes	2	5	0	0
States carried	30 (+ ME-02)	20 (+ DC)	25 (+ ME-02)	25 (+ DC + NE-02)

Notes: Total voter turnout rate refers to the percentage of eligible voters who cast a ballot in an election. The popular vote rate denotes the percentage of votes cast for a candidate by voters in the 50 states and Washington, D.C. The electoral votes refer to a vote cast by a member of the electoral college. Elector defectors are members of the Electoral College who voted for a candidate other than the one to whom they were pledged. ME-02 and NE-02 refer to a congressional district in the states of Maine and Nebraska, respectively. Unlike the 48 other states that use a winner-take-all system, Maine and Nebraska assign votes to the winner in each congressional district.

The election was the fifth and most recent presidential election in which the winning candidate lost the popular vote (46.1% for Trump; 48.2% for Clinton). In 2020, Democrat Joe Biden defeated the Republican incumbent, Donald Trump (306 electoral votes for Biden; 232 electoral votes for Trump). The election saw the highest voter turnout since 1900 (66.7% voter turnout rate). Although Biden won the largest share of the popular vote against Trump, Trump's popular vote rose by 0.8 percentage points from 46.1% in 2016 to 46.9% in 2020.

Although there were a number of important issues in 2016, including foreign policy and health care, the economy was the top issue in the 2016 presidential election. Economic concerns in the Rust Belt, which contains the populous swing states of Michigan, Ohio, Pennsylvania, and Wisconsin, raised an important topic in the presidential debates in 2016, and those states were decisive in Trump's 2016 win. In the 2020 presidential election, however, the COVID-19 pandemic crisis brought health care and unemployment to the fore for voters. The US-China trade war and racial justice issues also shaped the 2020 election. Broadly speaking, Democrats were considered to have an advantage on those voting issues, which contributed to a victory for Biden.

Among the several issues brought up in the 2020 presidential election, the US-China trade war was not unilaterally favorable to one party. Trump pursued a protectionist trade policy by imposing tariffs on foreign products, especially targeting China in early 2018. Potentially, Trump may have benefited from his trade policy and "America First" campaign slogan. But China's retaliatory tariffs, especially on agricultural products, were widely viewed as a negative by the Republican Party because those rural areas were strong supporters of Trump in 2016 (Fetzer and Schwarz, 2019; Bown, 2020; Fajgelbaum,

Goldberg, Kennedy and Khandelwal, 2020). In response to the retaliatory tariffs, Trump provided subsidies to US farmers, possibly offsetting the anti-Trump effect of the retaliatory tariffs and perhaps even attracting more voters in red states (Carter, Dong and Steinbach, 2020; Lake and Nie, 2020).

3 Data Overview

In our empirical analysis of presidential elections, we examine county-level changes between 2016 and 2020 in the two-party vote share for the Republican candidate. We relate them to county-level measures of the shock from China’s retaliatory tariffs and county-level US agricultural subsidies during the same period.¹⁰

3.1 US Presidential Elections

Our voting data on the US presidential election come from David Leip’s Election Atlas. We use the data on voting results at the county level for the 2012, 2016, and 2020 US presidential elections.¹¹ The data include county-level votes for each candidate from the Republican and Democratic Parties as well as third-party candidates. Following the previous literature (Blanchard et al., 2019; Autor et al., 2020), we compute the two-party vote share for the Republican candidates, which is defined as the number of Republican votes divided by the total votes for Republican and Democratic candidates.¹²

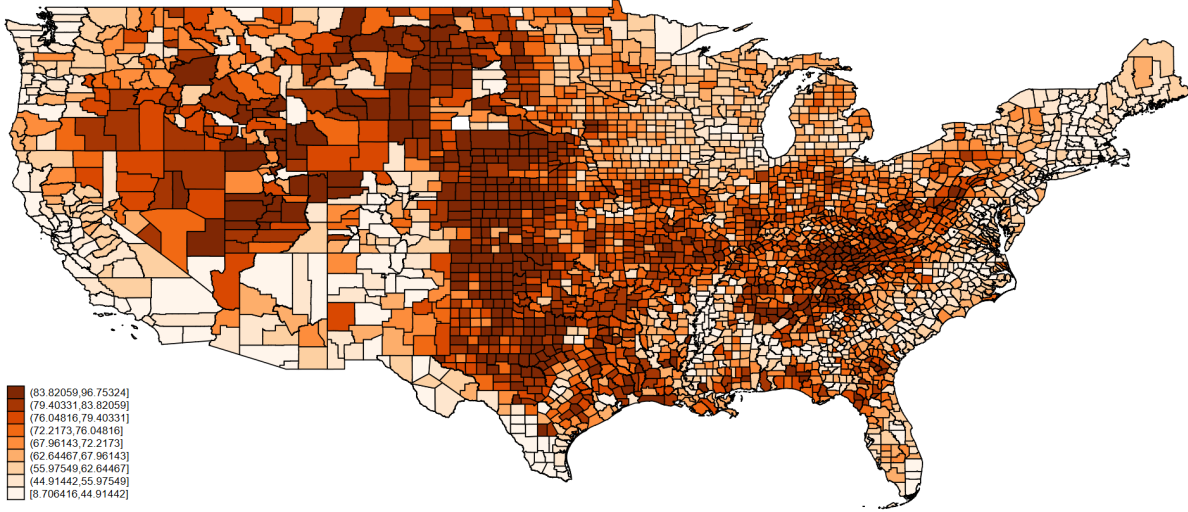
Figure 2 shows the county variation in the two-party Republican vote share in the 2016. In this choropleth map, a county is colored according to its position within the distribution. A darker orange indicates that a county frequently supports Republicans; a lighter orange indicates that a county frequently supports Democrats. Rural counties (or suburban counties) in the middle of the country and the South largely supported the Republican Party while urban counties in the Northeast and the West were more inclined to vote for the Democratic Party.

¹⁰Our unit of analysis is the county, an administrative subdivision of a state that consists of a geographic region with specific boundaries. As of 2020, there are 3,243 counties, including 236 county-equivalents and the District of Columbia. We exclude 100 county-equivalents in the territories (such as Puerto Rico) outside the 50 states. We further exclude 30 Alaska counties and 1 county in Hawaii in which county-level tallies do not exist. Our final sample includes 3,112 US counties.

¹¹For this study, we use version 0.7, which contains the most recent election results as of December 10, 2020.

¹²Since the US county FIPS codes have changed over time, we manually match the county FIPS codes for the year 2016. For example, Shannon County, South Dakota, (46113) was changed to Oglala Lakota County, South Dakota (46102) on May 1, 2015. Independent city of Bedford, Virginia (51515) became part of Bedford County, Virginia (51019) on July 1, 2013.

Figure 2: Two-Party Republican Vote Share in the 2016 Presidential Election (%)



In Panel A of Table 4, summary statistics on voting outcomes are presented. On average, the Republican vote share declined by 0.55 percentage points between 2016 (66.66%) and 2020 (66.11%). There is a substantial variation across counties in which the smallest change was a decrease of 8.08 percentage points and the largest change was an increase of 28.16 percentage points. One standard deviation is 2.58 percentage points.

3.2 Agricultural Tariff Shocks

We measure the county-level Chinese agricultural retaliatory tariff exposure per person as follows:

$$\text{Chn_Ag_TS}_c = \sum_{i \in I^{Ag}} \frac{V_{ic}}{V_i} \frac{TS_i^{US \rightarrow CHN}}{L_c} \quad (1)$$

where c refers to a county, i denotes a NAICS 3-digit industry, and I^{Ag} is the set of agricultural industries. V_{ic} denotes the market value of agricultural products sold in industry i and county c ; V_i denotes the total market value of agricultural products sold in industry i in the US; $TS_i^{US \rightarrow CHN}$ means the China's retaliatory tariff shock that falls on industry i ; and L_c denotes the total voting-age population in county c . The data on market value of agricultural products come from the 2017 Census of Agriculture. The tariff shock data are sourced from Bown (2020) and the USITC database. The voting-age population data come from the US Census.

The China's retaliatory tariff shock that falls on NAICS industry i , $TS_i^{US \rightarrow CHN}$, was constructed as follows. First, we use the information on China's agricultural retaliatory

Table 4: Summary Statistics (Key Variables)

Variables	Mean	SD	Min	Max	Format
<i>Panel A. Voting Outcomes</i>					
Δ Rep. Vote Share (2020 - 2016)	-0.55	2.58	-8.08	28.16	Δ Percent
Δ Rep. Vote Share (2016 - 2012)	5.88	5.21	-16.52	24.29	Δ Percent
Rep. Vote Share (2020)	66.11	16.31	5.53	96.89	Percent
Rep. Vote Share (2016)	66.66	16.16	4.30	96.75	Percent
Rep. Vote Share (2012)	60.77	15.04	6.02	96.53	Percent
<i>Panel B. China's Ag. Ret. Tariff Shocks</i>					
China's Ag. Ret. Tariff Shock	1,386,997	3,643,117	0	90,885,032	US\$
China's Ag. Ret. Tariff Shock per person	85	175	0	2,346	US\$
<i>Panel C. Agricultural Subsidies</i>					
MFP	7,414,081	11,393,056	0	80,672,686	US\$
MFP per person	619	1387	0	15,424	US\$
<i>Panel D. Net MFP</i>					
Net MFP	4,640,086	10,739,502	-181,210,288	63,388,088	US\$
Net MFP per person	450	1,112	-4,693	12,041	US\$

Notes: N = 3,112 counties for 49 out of 50 US states. Alaska is excluded because county-level election results are not officially reported. All variables are reported at the county level. Voting outcomes in Panel A are from the David Leip's Election Atlas Presidential Data version 0.7. The Republican vote share is the number of votes for the Republican candidate out of total votes cast for the Democrat and Republican candidates at the county level. "China's Ret. Ag. Tariff Shock" is China's Retaliatory Agricultural Tariff Shock. "MFP" is Market Facilitation Program payments that include the sum of MFP1 in 2018 and MFP2 in 2019. "Net MFP" is defined as the difference between an MFP payment and two times the Chinese retaliatory agricultural tariff, $\text{net MFP}_c \equiv \text{MFP}_c - 2 \times \text{Chn_Ag_TS}_c$.

tariffs collected by [Bown \(2020\)](#).¹³ Let $\Delta(\tau_p^{US \rightarrow CHN})$ denote the retaliatory tariff rate increase on US exports to China in product p . Second, the HS-6-digit trade data come from the USITC database in 2017. Let $X_p^{US \rightarrow CHN}$ be the value of trade flows for product p from US to China in 2017. Third, let $TS_p^{US \rightarrow CHN} = X_p^{US \rightarrow CHN} \times \Delta(\tau_p^{US \rightarrow CHN})$ be the magnitude of tariff revenues that would be raised holding trade flows constant in 2017.¹⁴ Last, using the HS-to-NAICS concordance table from the 2017 Census, we convert product level tariff shock, $TS_p^{US \rightarrow CHN}$, to NAICS industry level tariff shock, $TS_i^{US \rightarrow CHN}$.

We adopt the county-level measure of China's retaliatory tariff exposure per worker used in [Blanchard, Bown and Chor \(2019\)](#), but we modified their measure in order to answer our research question in the context of the agricultural sector. We use the county-level market value of agricultural products sold as a weight rather than using an employment weight at the county level. Because of the uniqueness of the agricultural labor market, measuring tariff shock by relying on employment-based weight is likely to produce measurement errors. For the agricultural industry, the value of production is not necessarily proportional to employment ([Fisher and Knutson, 2013](#)). For example, within the

¹³In Table 1, we provided a timeline of China's agricultural retaliatory tariffs.

¹⁴Please refer to the "tariff shock" in Table 1.

agricultural industry (i.e., NAICS 111), specialty crop production is more labor-intensive but less impacted by the Chinese agricultural tariff shock. However, non-specialty crops, such as soybeans, are less labor-intensive but more damaged by the Chinese retaliation. Also, given the nature of agricultural production, most field crop labor is employed seasonally, especially during harvest. The seasonality of the agricultural labor market often overestimates the actual employment by labor-intensive commodity farms.

To overcome this issue, we adopt the county-level market value of agricultural products sold in 2017 to weight the county-level contribution to each agricultural industry, using the 2017 Census of Agriculture data developed by the USDA National Agricultural Statistics Service.¹⁵ This dataset has some advantages over the 2016 County Business Patterns (CBP) county-level employment data used in [Blanchard, Bown and Chor \(2019\)](#). Unlike the CBP data, the 2017 Census of Agriculture data allows us to capture data for NAICS 111 (Crop Production) and NAICS 112 (Animal Production and Aquaculture). As noted in [Blanchard, Bown and Chor \(2019\)](#), the CBP data have missing-data issues for agriculture.¹⁶ Because our study focuses on Chinese tariff shocks to US agricultural goods, using a proxy for the agricultural sector is likely to cause measurement errors. Further, for confidentiality reasons, the data have numerous observations marked as a letter code indicating the range within which the actual value lies, so-called “class flags”, that make it difficult to capture precise employment levels, particularly, at the county level. The 2017 Census of Agriculture data has fewer “class flags”, which allows us to measure county-level production more precisely.¹⁷

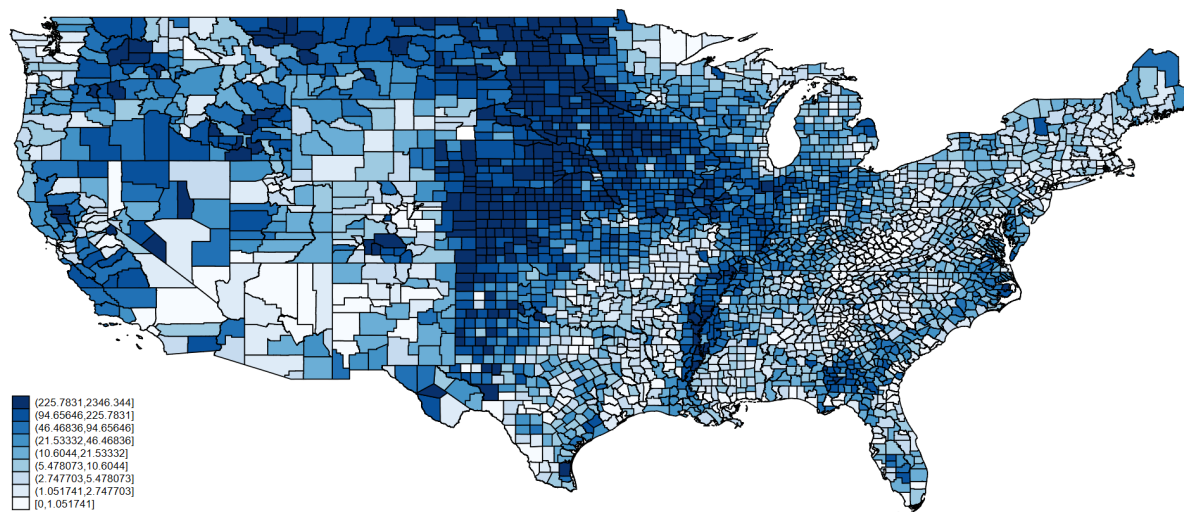
Figure 3 shows the county variation in the shock caused by China’s retaliatory tariffs per person. A darker blue indicates that a county with a high tariff shock; a lighter blue indicates a county with a lower tariff shock. Agricultural counties in the Mississippi River Basin, the Southeast, and California appear to have been hit hard by China’s retaliatory

¹⁵The 2017 Census of Agriculture collected by the USDA National Agricultural Statistics Service is a complete count of US farms and ranches, even small plots of land if \$1,000 or more of products were sold during the Census year.

¹⁶The CBP data does not provide employment data for NAICS 111 (Crop Production) and NAICS 112 (Animal Production and Aquaculture). [Blanchard, Bown and Chor \(2019\)](#) used "Support Activities for Agriculture and Forestry (NAICS 1151, 1152)" for proxies for "Crop Production (NAICS 111)" and "Animal Production and Aquaculture (NAICS 112)", respectively.

¹⁷Regarding the missing values, the CBP reports a flag instead of an actual employment size for 1,382 out of 3,104 counties in the US under NAICS 2-digit 11 (Agriculture, Forestry, Fishing and Hunting) in 2017 (i.e., 45% data suppression rate). Note that the CBP does not report NAICS 3-digit industries for NAICS 111 (Crop Production) and NAICS 112 (Animal Production and Aquaculture). The 2017 Census of Agriculture data reports a flag only for 83 out of 3,112 counties for NAICS 111 industry and 82 out of 3,112 counties for NAICS 112 industry (a 2% data suppression rate). To minimize the measurement error for these suppressed production values, we replace them with the average value of the rest of the production values (i.e., the total production value in the US minus total production value for non-missing counties divided by the number of missing counties).

Figure 3: China’s Agricultural Retaliatory Tariff Shock per Person (\$)



tariffs.

Panel B of Table 4 presents summary statistics on agricultural tariff shocks. On average, China’s agricultural retaliatory tariff shock per voter at the county level is \$112. There is substantial variation across counties: the lowest is zero and the highest is \$3,127. The standard deviation is \$229. In 40 counties (out of 3,112 counties) there was no retaliatory tariff shock.

3.3 US Agricultural Subsidies

Our county-level measure of the agricultural subsidy is from the USDA Foreign Agricultural Service (USDA-FAS). We use the actual disbursement of Market Facilitation Program (MFP) data at the county-level.¹⁸ The total actual disbursement of MFP1 in 2018 and MFP2 in 2019 was \$23.1 billion. The MFP payments were distributed over three years—\$5.2 billion in 2018, \$14.2 billion in 2019, and \$3.7 billion in 2020.

This study complements previous studies that used estimated, not actual, MFP payments at the county level (i.e., [Blanchard, Bown and Chor, 2019](#); [Lake and Nie, 2020](#)). In those studies, an MFP payment at the county level is estimated by combining information on the subsidy rates by commodity based on the MFP1 in 2018 and county-crop output data from 2017.¹⁹

¹⁸Permission to access the data was granted through an official arrangement between the authors and the USDA- FAS.

¹⁹[Blanchard, Bown and Chor \(2019\)](#) estimate the total MFP1 payment by county by combining the following information: (i) MFP1 subsidy rates by commodities announced by the Congressional Research Service report and (ii) the county-level agricultural production by commodity in the year 2017 from the US Depart-

Adopting the estimated agricultural subsidy variable directly from [Blanchard, Bown and Chor \(2019\)](#) may generate measurement errors, especially in a study of the 2020 Presidential election.²⁰ First, as we discussed in [2.2](#), between 2018 and 2019 the MFP rate base, covered crops, and thus calculation of MFP changed. For example, MFP2 in 2019 for non-specialty crops is based on a single-county payment rate multiplied by a farm's total plantings of MFP-eligible crops.²¹ Second, the MFP payments are provided only for eligible applicants, who must satisfy legal conditions established by the USDA-FAS.²² Last, some data are missing from estimations using county-level crop outputs. Unlike large commodities such as soybeans, corn, and cotton, numerous small commodities/agricultural products are not often reported at the county level annually.²³

Using the actual disbursement data at the county level, [Figure 4](#) shows the county variation in the MFP payments per eligible voter. A darker red indicates that a county received more MFP payments; a lighter yellow indicates that a county received very few MFP payments. Agricultural counties in the Midwest and South, which generally support the Republican Party, appear to have received more MFP payments than other US regions.²⁴

In [Panel C of Table 4](#), summary statistics on agricultural subsidies are presented. On average, an MFP payment per person at the county-level is \$819. There is a substantial variation across counties: from zero subsidy to \$18,929. The standard deviation is \$1,825. There are 290 counties (out of 3,112 counties) that receive zero MFP payments.

ment of Agriculture's National Agricultural Statistics Service. Due to the data limitations, the estimation by [Blanchard, Bown and Chor \(2019\)](#) used production data in 2012 for hogs and omits two specialty crops (Fresh sweet cherries and Shelled almonds).

²⁰[Blanchard, Bown and Chor \(2019\)](#) study the 2018 Congressional election and hence the MFP2 in 2019 is not related to their study. [Lake and Nie \(2020\)](#) directly borrowed the agricultural subsidy measure in [Blanchard, Bown and Chor \(2019\)](#) and investigate the 2020 Presidential election, but their main focus is not on agricultural subsidy.

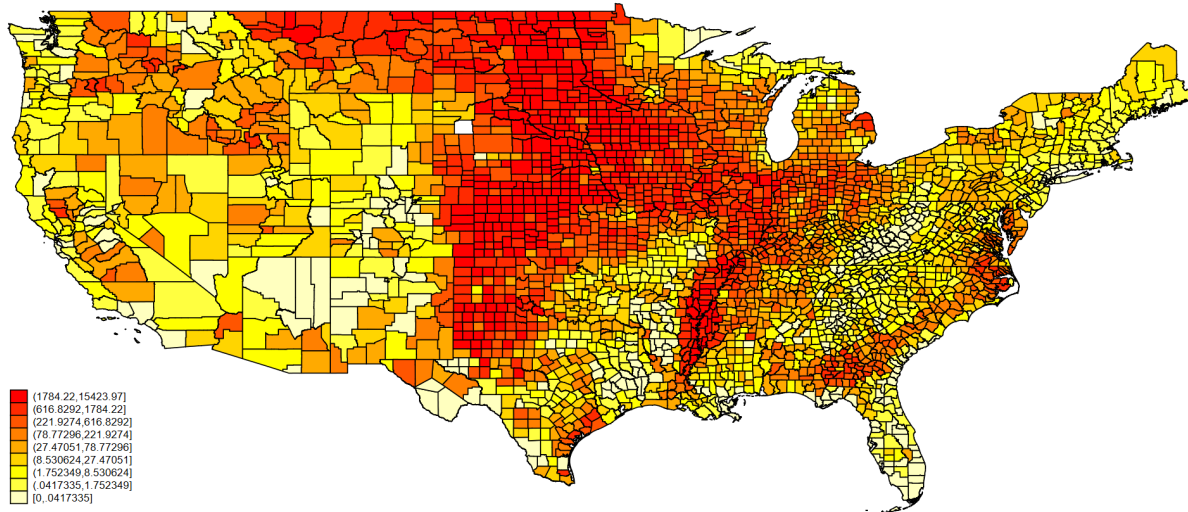
²¹A producer's total payment-eligible plantings are not allowed to exceed total plantings in the previous year. Also, MFP2 payments are limited to a combined \$250,000 for non-specialty crops per legal entity, \$250,000 for dairy and hog producers, and specialty crop producers.

²²To be eligible for payments, a farming operation must either have an average adjusted gross income of less than \$900,000 for tax years 2015, 2016, and 2017 or derive at least 75 percent of their adjusted gross income from farming or ranching. Please refer to the following link for more details: <https://www.farmers.gov>.

²³The measurement error is likely to occur by using alternative years of production data to replace missing data for those agricultural products.

²⁴There exists a significant imbalance between the Republican counties and Democratic counties. Using presidential voting statistics from the 2016 election, we find that the average MFP payment per person is four times larger in Republican-dominated counties (\$702) than in Democratic-dominated counties (\$174).

Figure 4: Market Facilitation Program Subsidies per Person (\$)



3.4 Control Variables

Following the previous literature on determinants of presidential elections, we include an extensive set of county-level control variables. They are from the American Community Survey (ACS) developed by the US Census Bureau, which compiles county-level industry, socioeconomic, and demographic characteristics. We use the ACS 5-year estimates from 2012 and 2016 to construct county controls for 2016 and for changes (changes between 2012 and 2016).²⁵

Appendix Tables A.2 and A.3 present the summary statistics for these county controls. In Panel A (of both tables), we include county-level sectoral employment share, which breaks county-level employment down by sector (i.e., “agricultural & mining” and “manufacturing”) to control for industry characteristics. In Panel B (of both tables), we include the distribution of household annual income by eight-income bins, (log) median and mean household annual incomes, labor force participation rate, and the unemployment rate to control for economic characteristics at the county level. In Panel C (of both tables), we control for county-level demographic characteristics by including population share by four education levels, gender, four races, seven age bins, voting age, and health insurance coverage rate, all at the county level.

²⁵The 5-year estimates allow us to observe statistically reliable data for less populated counties and small population subgroups. ACS provides a non-overlapping dataset. Please refer to the following link for more details: <https://www.census.gov/programs-surveys/acs/about/acs-and-census.html>

4 Tariffs, Subsidies, and the Republican-Leaning Counties

In Section 4.1 we first conduct a simple correlation analysis of whether Chinese tariff retaliation, US agricultural subsidies, and the two-party Republican vote share in 2016 were associated with each other at the county level. In Section 4.2 we investigate whether the US agricultural subsidies relative to the Chinese retaliatory tariff exposure were disproportionately distributed across US counties.

4.1 Correlation Analysis

We first analyze whether Republican-leaning counties were more targeted by Chinese retaliatory tariffs on agricultural products by correlation analysis using all counties as follows:

$$\text{Chn_Ag_TS}_c = \beta \text{RV}_c^{2016} + \psi_s + \varepsilon_c$$

where c denotes a county and s indicates state. Chn_Ag_TS_c is Chinese agricultural retaliatory tariff shock for county c measured in dollars per person. RV_c^{2016} is the Republican vote share in the 2016 presidential election in county c . ψ_s is state fixed effects. We weight counties by total voting age-population in year 2016.

Table 5: Retaliatory Tariff Shocks and Republican Vote Share in the 2016 Election

Dependent Variable:	Chinese Ag. Tariff Shock		Market Facilitation Program			
	(1)	(2)	(3)	(4)	(5)	(6)
Rep. Vote Share (2016)	0.5710*** (0.1278)	0.6651*** (0.1434)			4.4381*** (1.0564)	4.1510*** (1.2474)
Chinese Ag. Tariff Shock			7.0147*** (0.6732)	6.7947*** (0.7478)		
State FEs	No	Yes	No	Yes	No	Yes
Observations	3,112	3,111	3,112	3,111	3,112	3,111
R-squared	0.0520	0.2282	0.7658	0.7890	0.0489	0.2290

Notes: In columns (1) and (2), the dependent variable is Chinese Agricultural Retaliatory Tariff Shock for county c measured in dollars per person. In columns from (3) to (6), the dependent variable is Market Facilitation Program payment for county c measured in dollars per person. Observations are weighted by total voting-age population in 2016. Standard errors are clustered at the state level. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$.

In column (1) of Table 5, a one percentage point increase in Republican vote share is associated with an increase in the Chinese agricultural tariff shock of 0.76 dollars per person. In column (2) of Table 5, we include state fixed effects. The coefficient is 0.92, suggesting that Republican-leaning counties seemed to be targeted by Chinese agricultural

trade policy.

In response to the retaliatory tariff shocks, the US government announced a Market Facilitation Program (MFP) to subsidize US farmers. We estimate the following equation to study the relationship between the tariff shock and MFP.

$$\text{MFP}_c = \beta \text{Chn_Ag_TS}_c + \psi_s + \varepsilon_c$$

where MFP_c measures actual disbursements of MFP payments.

In column (3) of Table 5, a one dollar per person increase in Chinese agricultural tariff shock is associated with an MFP payment increase of 6.41 dollars per person. In column (4) of Table 5, we include state fixed effects and found the coefficient to be 6.15.

Figure 5 further depicts the positive association between the MFP and the Chinese agricultural tariff shock. Since the MFP was intended to mitigate the negative consequences of retaliatory tariff shocks, the positive association is an expected outcome. However, there are two additional patterns from the correlation analysis and the scatter plot that are worth mentioning. First, in columns (3) and (4) of Table 5, the coefficients are both greater than one. We interpret this result to mean that the payment of MFP per person is greater than the tariff shock per person. Second, in Figure 5, conditional on the same magnitude of the tariff shock, counties receive different levels of MFP payments. This suggests that there exist counties that receive more MFP payments than the tariff shock, and vice versa. Since we can interpret the combined trade policies (i.e., Chinese agricultural tariffs and US agricultural subsidies) as a difference between the MFP payment and the tariff shock at the county level, the county-level variations in the combined trade policies will allow us to assess the overall impact of those policies on the 2020 presidential election in Section 5.

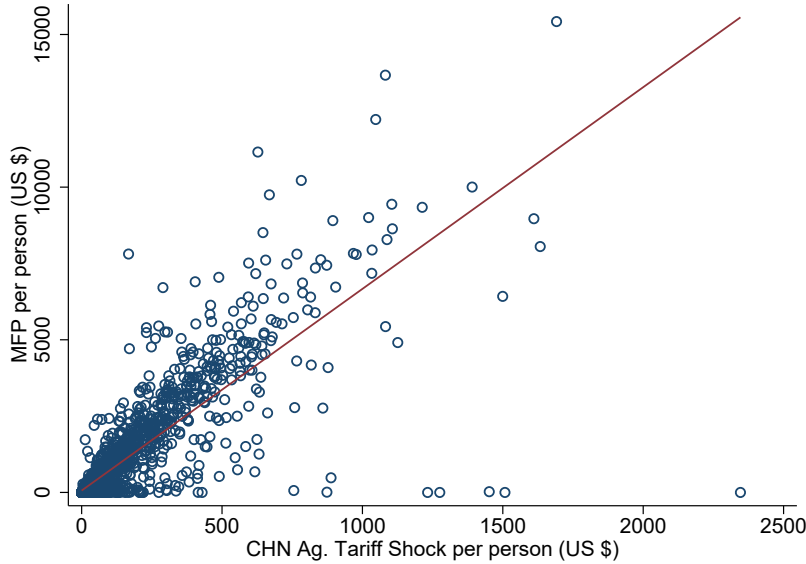
To the extent that tariff shocks are positively correlated with MFP subsidies, we would also expect that Republican-leaning counties attracted more MFP subsidies. We conduct the following correlation analysis to study the relationship between MFP subsidies and the Republican vote share in 2016:

$$\text{MFP}_c = \beta \text{RV}_c^{2016} + \psi_s + \varepsilon_c$$

In column (5) of Table 5, a one percentage point increase in Republican vote share is associated with an increase in MFP payments of 5.91 dollars per person. In column (6) of Table 5, after controlling for state fixed effects, the coefficient is 5.54.

In short, Chinese agricultural retaliatory tariffs appear to target Republican-leaning agricultural counties, resulting in more US agricultural subsidies in those counties. We

Figure 5: Market Facilitation Program and Chinese Agricultural Tariff Shock



Notes: The figure shows a scatter plot and a linear fit between MFP per person and Chinese agricultural tariff shock per person.

interpret the relations among the three variables as positive correlations. Hence, in assessing the impact of both trade policies on the 2020 presidential election in Section 5, it appears to be essential to control for the Republican vote share in 2016.

4.2 The Net Market Facilitation Program

The pure positive associations among Chinese retaliatory tariffs, MFP payments, and Republican vote share do not necessarily mean that the distribution of the MFP payments was politically considered to win the 2020 presidential election. Since Republican counties are more agriculturally oriented, it seems natural that those counties received more MFP payments, regardless of political orientation. Instead, we develop a new measure—i.e., the net MFP—by calculating the difference between the MFP payment and the damage of the Chinese agricultural retaliatory tariff at the county level to assess the political economy of the 2020 presidential election.

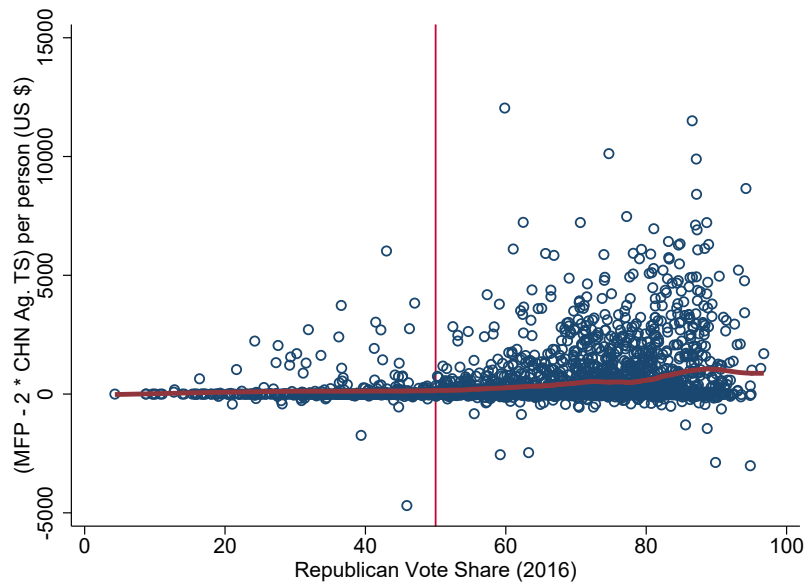
For each county c , the "net MFP" is defined by calculating the difference between an MFP payment and an adjusted Chinese agricultural retaliatory tariff as follows:

$$\text{net MFP}_c \equiv \text{MFP}_c - \kappa \times \text{Chn_Ag_TS}_c \quad (2)$$

where $\kappa > 0$. The above measure can capture combined trade policies (i.e., Chinese retaliatory tariff and US agricultural subsidy) at the county level because MFP was specifically designed to mitigate the negative consequences of agricultural retaliatory tariffs (USDA, 2018). In order to capture the damages from the Chinese retaliatory tariff shock, we adjust the magnitude of Chn_Ag_TS_c by multiplying a real number, $\kappa > 0$, that can be comparable to MFP.²⁶

As a baseline, we set κ as 2 because the time span between the initial imposition of tariffs and the 2020 presidential election is about 2 years, mainly in the period of 2018 and 2019. As China committed to purchase agricultural products worth \$12.5 billion in 2020 and \$19.5 billion in 2021, under the Phase One agreement in January 2020, there is increasing evidence that the Chinese agricultural tariff shock has declined, especially in the agricultural sector (see Table A.1).²⁷

Figure 6: (MFP $-2\times$ Chinese Ag. Tariff Shock) and Republican Vote Share (2016)



Notes: The vertical axis represents “net MFP”; the horizontal axis represents Republican vote share in 2016. We perform a locally weighted regression of “net MFP” on Republican vote share in 2016 and plot a lowess smoother. The figure displays a scatter plot between “MFP $-2\times$ Chinese Ag. Tariff Shock” and Republican vote share in 2016. The red curve shows a lowess smoother with a bandwidth equal to 0.8.

In Panel D of Table 4, summary statistics for “net MFP” are presented. On average, the net MFP at the county-level is \$594. There is a substantial variation across counties: the

²⁶Note that the magnitude of Chn_Ag_TS_c is based upon the magnitude of tariff revenues that would be raised holding trade flows constant in 2017 (i.e., annual values).

²⁷The office of the US Trade Representative reports China has purchased over \$23 billion in agricultural products as of Oct 23, 2020, approximately 70% of its target under the Phase One Agreement.

lowest is -\$6,252 and the highest is \$15,635. The standard deviation is \$1,466.

We first check whether our new measure is correlated with Republican vote share in 2016 across US counties. Figure 6 summarizes the relationship. Interestingly, counties more supportive of the Republican Party see an increase in the net MFP, which may suggest that the distribution of MFP payments between red counties and blue counties was not equal given the same level of Chinese tariff exposure. Since MFP provides assistance to US farmers with commodities directly impacted by foreign retaliatory tariffs, there would be no reason to detect a positive or negative pattern between the two unless there were political motivations.

As we discussed in Section 2.2, many raised concerns about unequal distribution of the MFP payments (Schnitkey, Paulson, Swanson and Coppess, 2019; Janzen and Hendricks, 2020; GAO, 2020; Balistreri, Zhang and Beghin, 2020; Carter, Dong and Steinbach, 2020). We think that our measure of the "net MFP," not the MFP payments themselves, extends previous studies that assess the political considerations of the MFP payments in several dimensions. First, we demonstrate that Republican counties are more agriculturally oriented, and hence it seems natural that those counties received more MFP payments, regardless of political orientation. Whether the MFP payments were politically distributed or not should be evaluated according to the "net MFP" that we define in equation (2). Second, our analysis is based on all US counties, while previous studies conducted state-level (and some county-level) analysis. Third, we use the actual disbursements of MFP payments, while previous studies used estimated MFP payments.

5 Tariffs, Subsidies, and the 2020 US Presidential Election

We now analyze how Chinese agricultural trade policy and US agricultural subsidies together affected the 2020 US presidential election. Our analysis progresses through several steps: by examining the impact of the Chinese retaliatory tariff shock on the 2020 election in Section 5.1; by investigating the role of US agricultural subsidies in the 2020 election in Section 5.2; and by assessing the net effect of both the tariff shock and the agricultural subsidy on the 2020 election in Section 5.3.

5.1 Did Chinese Retaliatory Tariff Shock Affect the 2020 Election?

We evaluate the impact of Chinese Retaliatory Tariff Shock on the 2020 US Presidential election. First, we estimate the following regression:²⁸

$$\Delta RV_c^{2020-2016} = \beta \text{Chn_Ag_TS}_c + \gamma \Delta RV_c^{2016-2012} + \delta RV_c^{2016} + \theta X_c + \psi_s + \varepsilon_c \quad (3)$$

where c denotes county, $\Delta RV_c^{2020-2016}$ refers to the change in the two-party Republican vote share between 2016 and 2020 presidential elections, Chn_Ag_TS_c is China's agricultural retaliatory tariff shock, which is defined as a county's average exposure to China's retaliatory tariffs on US agricultural exports per person, $\Delta RV_c^{2016-2012}$ is the change in the two-party Republican vote share between 2012 and 2016 presidential elections, RV_c^{2016} refers to the two-party Republican vote share in the 2016 presidential election, X_c is a set of county-level control variables that include the distribution of household annual income by eight-income bins, (log) median and mean household annual incomes, labor force participation rate, the unemployment rate, population share by four education levels, gender, four races (White, Black, Asian, and Hispanic), seven age bins, voting age population share, and health insurance coverage rate expressed at the 2016 level and as the change between 2012 and 2016, and ψ_s is state fixed effects. We weight counties by county's total voting-age population in year 2016. We cluster standard errors at the state level to allow for errors to be correlated within states.

$\Delta RV_c^{2016-2012}$ in equation (3) controls for a pre-existing trend in the change in the two-party Republican vote share. In Section 4, Chinese tariff retaliation, the US agricultural subsidy, and Republican support in 2016 are all positively correlated. Hence, RV_c^{2016} in equation (3) controls for county-level support for the Republican Party in 2016, so our main coefficient of interest, β , can be interpreted as the impact of trade policies after purging existing voting patterns at the county level. Another pattern people noticed in the 2020 presidential election was the movement of minority and women voters toward Trump relative to the 2016 presidential election. We include population share and its change by gender and four races in equation (3) to control for this movement. In a similar vein, population share and its change for black population can control for "Black Lives Matter" movement. Many commentators suspected that the relief checks issued by the Treasury at the start of Covid increased support for Trump. The distribution of household annual income and its change by eight-income bins can control for the stimulus checks because eligibility requirements are based on income.

²⁸Later, we include the MFP variable in the regression and evaluate the role of MFP in the 2020 US presidential election.

Table 6: Republican Vote Share and Retaliatory Tariff Shocks

Dependent Variable:	Δ Rep. Vote Share (2020 - 2016)				
	(1)	(2)	(3)	(4)	(5)
Chinese Ag. Tariff Shock	0.0039** (0.0019)	0.0056** (0.0023)	0.0060*** (0.0018)	0.0011 (0.0016)	0.0005 (0.0014)
Δ Rep. Vote Share (2016 - 2012)			0.3564*** (0.0480)	0.2010*** (0.0445)	0.1747*** (0.0419)
Rep. Vote Share (2016)			-0.1240*** (0.0158)	-0.0742*** (0.0124)	-0.0705*** (0.0095)
State FEs	No	Yes	Yes	Yes	Yes
County Controls in Levels	No	No	No	Yes	Yes
County Controls in Changes	No	No	No	No	Yes
Observations	3,112	3,111	3,111	3,111	3,111
R-squared	0.0039	0.2348	0.5124	0.8065	0.8396

Notes: The dependent variable is the change in the two-party Republican vote share between the 2016 and 2020 US presidential elections. Washington, D.C., has no counties. Hence, when we add state fixed effects, we lose one observation from Column (2). Observations are weighted by county's total voting-age population in year 2016. Standard errors are clustered at the state level. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$.

Table 6 presents the estimation results. In Column (1), we start by relating the change in Republican presidential vote share between 2016 and 2020 and Chinese agricultural tariff shock without any control variables. The coefficient is 0.003 and is statistically significant at the 5 percent level. In Column (2), we incorporate state fixed effects into the regression equation and the result is almost unchanged. Column (3) adds a pre-existing trend variable—i.e., the change in the Republican vote share between the 2012 and 2016 US presidential elections, and the Republican vote share in the 2016 presidential election. The coefficient of 0.0044 is still positive and statistically significant at the 1 percent level. Quantitatively, a one standard deviation (see Table 4) increase in exposure to retaliatory tariffs is associated with about a 1.01 percentage point (0.0044×229) increase in the Republican vote share. In Columns (4), we add county controls to the levels. The coefficient becomes negative and statistically insignificant. Column (5) adds county controls to the changes and the result unchanged. Although we found the coefficient to be statistically insignificant in the full set of control variables in Column (5), the impact of retaliatory tariffs on the 2020 presidential election could have been mitigated by the MFP subsidy (i.e., an omitted variable bias). Hence, the estimated coefficient can be upward biased conditional on a positive correlation between the MFP subsidy and the tariff shock.

5.2 Did the MFP Subsidy Play a Role in the 2020 Election?

We then incorporate the MFP variable into the equation (3) to analyze how it mitigated Chinese retaliatory tariff shocks and impacted the 2020 presidential election by estimating the following regression:

$$\Delta RV_c^{2020-2016} = \beta_1 \text{Chn_Ag_TS}_c + \beta_2 \text{MFP}_c + \gamma \Delta RV_c^{2016-2012} + \delta RV_c^{2016} + \theta X_c + \psi_s + \varepsilon_c \quad (4)$$

where MFP_c is market facilitation program payments in county c .

Table 7: Republican Vote Share, Retaliatory Tariff Shocks, and MFP

Dependent Variable:	Δ Rep. Vote Share (2020 - 2016)				
	(1)	(2)	(3)	(4)	(5)
Chinese Ag. Tariff Shock	0.0030 (0.0026)	-0.0017 (0.0049)	0.0024 (0.0038)	-0.0069*** (0.0024)	-0.0061*** (0.0021)
Market Facilitation Program	0.0001 (0.0003)	0.0011* (0.0005)	0.0005 (0.0004)	0.0011*** (0.0002)	0.0009*** (0.0002)
Δ Rep. Vote Share (2016 - 2012)			0.3551*** (0.0484)	0.1986*** (0.0436)	0.1732*** (0.0411)
Rep. Vote Share (2016)			-0.1236*** (0.0159)	-0.0765*** (0.0122)	-0.0721*** (0.0088)
State FEs	No	Yes	Yes	Yes	Yes
County Controls in Levels	No	No	No	Yes	Yes
County Controls in Changes	No	No	No	No	Yes
Observations	3,112	3,111	3,111	3,111	3,111
R-squared	0.0039	0.2387	0.5133	0.8099	0.8419

Notes: The dependent variable is the change in the two-party Republican vote share between the 2016 and 2020 US presidential elections. Washington, D.C., has no counties. Hence, when we add state fixed effects, we lose one observation from Column (2). Observations are weighted by each county's total voting-age population in year 2016. Standard errors are clustered at the state level. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$.

Table 7 presents the estimation results. We repeat the regression analysis of Table 6 with the same steps. Across all columns in Table 7, the impact of the Chinese agricultural tariff shock on the two-party Republican vote share becomes smaller after controlling for the MFP variable relative to the previous estimation that did not control for the MFP variable. This confirms that the MFP subsidy and tariff shock are positively correlated and therefore the previous estimation suffers from the omitted variable bias. Most important, after including the MFP variable with a full set of controls in Column (5), we find that Chinese retaliatory tariff negatively affects the Republican vote share and that the MFP payments positively affect the Republican vote share.

Quantitatively, using the coefficient (-0.0051) in Column (5), a one standard deviation

(see Table 4) increase in exposure to retaliatory tariffs is associated with about 1.17 percentage points (-0.0051×229) decrease in Republican vote share. We found the MFP coefficient of 0.0007 in Column (5), which is statistically significant at the 1 percent level. Quantitatively, a one standard deviation (see Table 4) increase in exposure to MFP is associated with about 1.28 percentage points ($0.0007 \times 1,825$) increase in Republican vote share. These results appear to mean tariffs induced a shift toward the Democratic candidate, while MFP induced a shift toward the Republican candidate.

5.3 Did Chinese Tariffs and US Subsidies Affect the 2020 Election?

We now combine those two trade policies in one unified framework to analyze the integrated effect on the 2020 presidential election. What was the combined impact of Chinese agricultural trade policy and US agricultural policy on the 2020 presidential election? One scenario is that although the MFP partially mitigated the negative tariff shock, China's retaliatory trade policy still hurt Republican-leaning agricultural counties and led to a decline in Republican vote share. One second scenario is that the US agricultural subsidy outweighed the Chinese retaliatory tariff, resulting in an increase in Republican vote share. We estimate the following equation to answer the question:

$$\Delta RV_c^{2020-2016} = \beta (MFP_c - \kappa \times \text{Chn_Ag_TS}_c) + \gamma \Delta RV_c^{2016-2012} + \delta RV_c^{2016} + \theta X_c + \psi_s + \varepsilon_c$$

where our coefficient of interest is β , which measures the impact of both trade policies on the change in the two-party Republican vote share between 2016 and 2020 US presidential elections.

Table 8 shows the estimation results by repeating the regression analysis of Tables 6 and 7 with the same steps. Across all columns in Table 8, the impacts of net MFP on the two-party Republican vote share are all positive and statistically significant at the 10 percent level. This supports the second scenario in which the US agricultural subsidy, which was intended to mitigate the Chinese retaliatory tariff, turned out to overcompensate US voters that led to an increase in Republican vote share. Quantitatively, a one standard deviation (1,466) increase in exposure to net MFP is associated with about a 0.6 percentage point ($0.0004 \times 1,466$) increase in Republican vote share.

One might argue that Chinese retaliatory tariff may have affected more than two times ($\kappa = 2$ in equation (2)) the annual damage (i.e., the magnitude of tariff revenues that would be raised holding trade flows constant in 2017) because the losses from the trade shock might also affect the longer-term costs of adjusting for the market disruption, managing surplus commodities, or developing new trade partners (USDA, 2019). While the

Table 8: Republican Vote Share and Net MFP

Dependent Variable:	Δ Rep. Vote Share (2020 - 2016)				
	(1)	(2)	(3)	(4)	(5)
(Market Facilitation Program –2 × Chinese Ag. Tariff Shock) Δ Rep. Vote Share (2016 - 2012)	0.0005* (0.0003)	0.0011*** (0.0002)	0.0009*** (0.0002)	0.0006*** (0.0002)	0.0005** (0.0002)
Rep. Vote Share (2016)			0.3574*** (0.0488)	0.1957*** (0.0434)	0.1706*** (0.0410)
			-0.1228*** (0.0157)	-0.0752*** (0.0119)	-0.0710*** (0.0088)
State FEs	No	Yes	Yes	Yes	Yes
County Controls in Levels	No	No	No	Yes	Yes
County Controls in Changes	No	No	No	No	Yes
Observations	3,112	3,111	3,111	3,111	3,111
R-squared	0.0029	0.2387	0.5123	0.8087	0.8409

Notes: The dependent variable is the change in the two-party Republican vote share between the 2016 and 2020 US presidential elections. Washington, D.C., has no counties. Hence, when we add state fixed effects, we lose one observation from Column (2). Observations are weighted by each county's total voting-age population in year 2016. Standard errors are clustered at the state level. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$.

total US agricultural export value to China in 2020 has almost recovered to its level in 2017 (see Table A.1), we use alternative values of κ from 3 to 10 to check if our results are robust to potential retaliatory tariff damages in the long run. In Appendix Table A.4, we find that our result is still robust to the longer-term potential retaliatory tariff damages.

6 Tariffs, Subsidies, and the Polarization of US Politics

So far, we have found evidence that China's agricultural retaliatory tariff and the corresponding US agricultural subsidy led to an increase in the Republican vote share in the 2020 presidential election. In Section 6.1, we first investigate whether those two policies affected the counterfactual aggregate election outcome—how many more Electoral College votes Republicans would have won in the absence of those two policies. Next, using the counterfactual analysis results, in Section 6.2 we look at how those two policies contributed to the partisan polarization, and in Section 6.3 at how they contributed to the rural-urban political polarization. Finally, in Section 6.4 we assess the impact of the US-China trade war on the 2020 presidential election in the context of the political budget cycle (Rogoff and Sibert, 1988; Rogoff, 1990; Alesina, Roubini and Cohen, 1997).

6.1 Counterfactuals

We compute the counterfactual county-level Republican vote shares under a scenario where the Chinese retaliation tariff and US agricultural subsidy are removed. By subtracting $\hat{\beta}(\text{MFP}_c - 2 \times \text{Chn_Ag_TS}_c)$ from the actual Republican vote share for county c in the 2020 presidential election, we obtain the counterfactual Republican vote share (or Republican vote casts) for each county where $\hat{\beta}$ is from the full specification in Column (5) of Table 8. We then aggregate all counterfactual county-level Republican vote tallies up to the state level to measure the state-level counterfactual Republican votes cast.

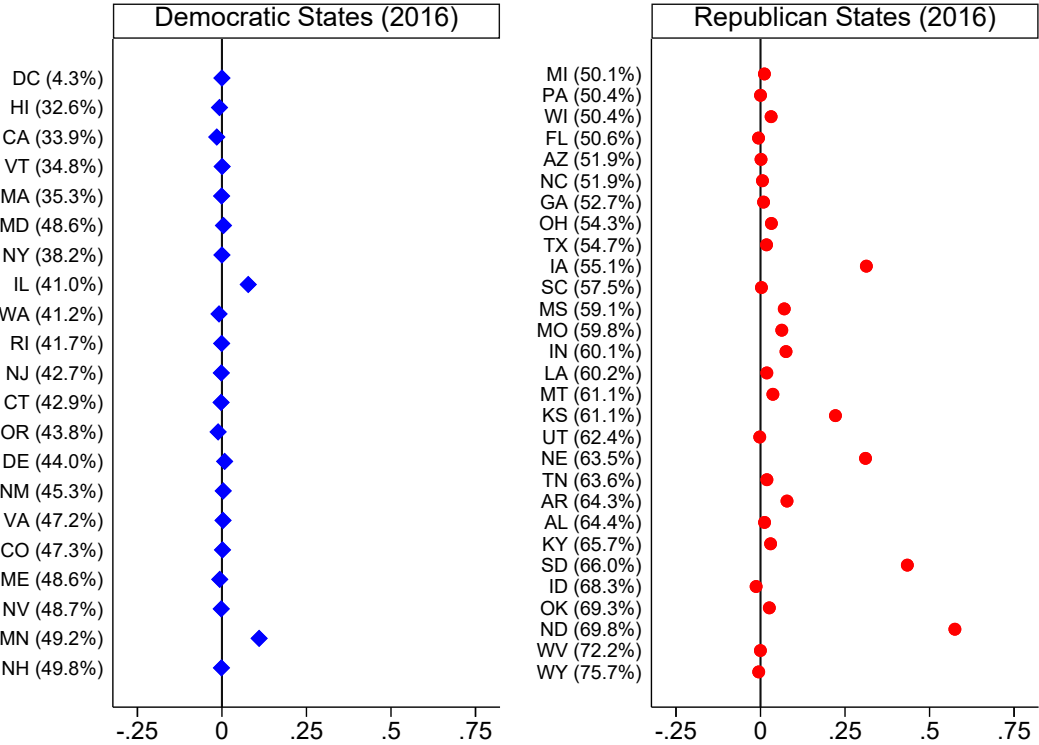
Appendix Table A.5 presents the counterfactual two-party Republican vote share in the 2020 election. At the state level, we find that those two policies had no estimated impact on the predicted number of states that Republicans carried. Under the counterfactual scenario, Republicans still carried 25 states, which is identical to the actual election outcome. Thus it appears that Chinese retaliation and US agricultural subsidies had little overall effect on the election outcome.

6.2 Partisan Polarization

Although our counterfactual analysis shows that China's retaliatory agricultural tariff and the corresponding US agricultural subsidy had no estimated impact on the predicted number of Electoral College votes, we find evidence that those two policies unexpectedly contributed to exacerbating partisan polarization in the US. Figure 7 shows the implied effect of the net MFP on the two-party Republican vote share in 2020 at the state level. The implied effects were especially high in solidly Republican states where the two-party Republican vote share was higher than 55% in 2016. The average of the implied effect of the net MFP in solidly Republican states is 0.113%, with a range between -0.013% and 0.575%. On the other hand, the implied effects were almost negligible in those solidly Democratic states where the two-party Democratic vote share was higher than 55% in 2016. The average of the implied effect of the net MFP in solidly Democratic states is 0.003%, with a range between -0.015% and 0.078%. In particular, the implied effect of the net MFP on California, which was the top US agricultural state in agricultural sales in 2017, was negative, meaning that after the implementation of those two policies the Democratic vote share increased in California in the 2020 US presidential election.

Our finding can shed some light on the recent literature that finds links between economic shocks and sustained increases in partisan polarization (e.g., [Mian, Sufi and Trebbi, 2014](#); [Autor, Dorn, Hanson and Majlesi, 2020](#)). In particular, our finding is close to that of [Autor, Dorn, Hanson and Majlesi \(2020\)](#), who unraveled how rising import competition

Figure 7: The Implied Effect of the Net MFP on Political Polarization in the 2020 Election



Notes: "Republican (or Democratic) States (2016)" refers to states where the two-party Republican vote share is great than 0.5 (respectively, less than 0.5) in the 2016 presidential election. The number in parentheses is the two-party Republican vote share (%) in the 2016 presidential election for each state. Alaska is excluded. Two congressional districts, NE-02 and ME-02, are absorbed into NE and ME, respectively. States are ordered according to the two-party Republican vote share (%) in the 2016 presidential election in each panel. The unit of measure on the horizontal axis is percent. Each dot means the implied change of the net MFP on the Republican vote share in 2020. The estimates are calculated based on the point estimates from the full specification in Column (5) of Table 8. We aggregate the county-level point up to the state level.

contributed to the polarization of the US politics. However, to the best of our knowledge, there are still few empirical studies of the issue. We provide empirical evidence in this study that US agricultural policy in response to the Chinese retaliatory trade policy heightened the partisan divide by contributing to the unexpected outbreak of the US-China trade war.

6.3 The Rural-Urban Political Polarization

We find further evidence that the unexpected outbreak of the US-China trade war unexpectedly exacerbated the rural-urban political polarization. Figure 8 presents the implied effect of the net MFP on the two-party Republican vote share in 2020 at the metro, urban, and rural levels. We distinguish metro, urban, rural counties and divide those counties into nine regional categories following the 2013 USDA-ERS rural-urban continuum codes. Similar to the state-level analysis in Figure 7, we aggregate counterfactual county-level Republican votes cast up to each metro, urban, and rural category. In Figure 8, we find that the implied effect of the net MFP increases monotonically from the most urban area to the most rural area. In the three metro areas, the implied effects of the two-party Republican vote shares are relatively small, ranging from 0.002% to 0.029%. In the four urban areas, the implied effects of the two-party Republican vote shares are slightly larger than in the metro areas, ranging 0.041% to 0.179%. In the two rural areas, the implied effects of the two-party Republican vote shares are larger than in the other areas, ranging from 0.215% to 0.451%.

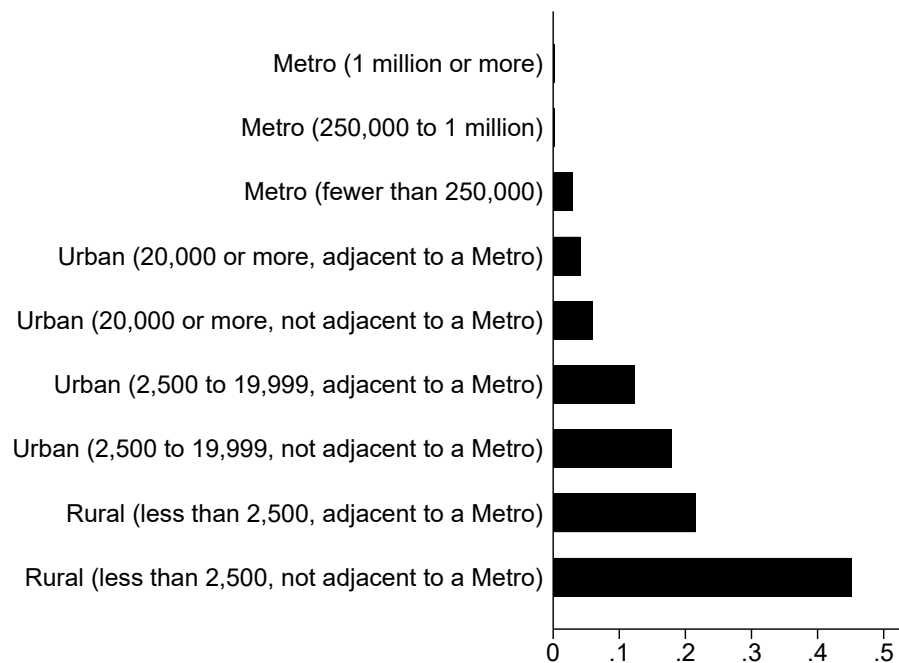
Although the evidence of rural-urban political polarization in the US is strong, to the best of our knowledge the mechanism that created the two Americas—one urban and one rural—is not well understood (e.g., Fiorina and Abrams, 2008; McKee, 2008; Scala and Johnson, 2017). Although the rural-urban divide was not caused by the US-China trade war, we provide empirical evidence that the two countries' trade policies unexpectedly heightened it.

6.4 Political Budget Cycle in the 2020 Presidential Election

In Section 4, we assessed whether the US agricultural subsidies relative to the Chinese retaliatory tariff exposure were disproportionately distributed across US counties. We documented that counties more supportive of the Republican Party in the 2016 presidential election saw an increase in their net MFP. Does this result mean the distribution of MFP payments was strategically motivated to win the 2020 presidential election? We now re-evaluate the political budget cycle in the 2020 presidential election by using the counterfactual analysis results.

In Figure 7, the implied effects of the net MFP were especially higher in those solidly Republican states where two-party Republican vote shares were higher than 55% in 2016. Cox and McCubbins (1986) argue that politicians will adopt strategies in which they invest little (if at all) in opposition groups, somewhat more in swing groups, and more still in their support groups; researchers call this strategy the "core voter model." The core

Figure 8: The Implied Effect of the Net MFP on the Rural-Urban Polarization in the 2020 Election



Notes: Metro-Urban-Rural counties are defined by the 2013 USDA-ERS Rural-Urban continuum codes. Metropolitan (Metro) counties are defined by the population size of their metro area and non-metropolitan (Urban and Rural) counties are defined by degree of urbanization and adjacency to metro areas. Metro counties are categorized into three groups by the total population size of the metro area and non-metro counties are categorized into six groups based on the total urban population and distance to a metro area. The parentheses refers to the descriptor of classification by each category. The estimates are calculated based on the point estimates from the full specification in Column (5) of Table 8. We aggregate the county-level point up to each rural-urban category. The unit of horizontal axis (the implied effect of the net MFP) is percent. Alaska is excluded.

voter model provides one potential explanation for the incumbent’s strategy in the 2020 presidential election under our ex-post evaluation using counterfactual analysis results.

The US election system is nevertheless a winner-take-all system, wherein the ticket that wins a plurality of votes wins all of that state’s allocated electoral votes. Therefore if the incumbent had strategically distributed MFP payments to win the 2020 presidential election, one would expect the effect to have been higher in those swing states where two-party Republican vote shares were between 45% and 55% in 2016.

Lindbeck and Weibull (1987) propose that parties target policy benefits to ideologically neutral voters since the marginal utility of consumption is decreasing, the per capita transfer to a group is a decreasing function of the absolute value of the expected party

bias in the group; researchers call this strategy the "swing voter model." The swing voter model does not appear to explain the incumbent's strategy in the 2020 presidential election. In Figure 7, the average of the implied effect of the net MFP in the swing states is only 0.013%, with a range from -0.007% (Maine) to 0.110% (Minnesota). Therefore it seems unlikely that the MFP payments were influential enough in those swing states to meaningfully affect the 2020 presidential election, providing a more nuanced picture of the political budget cycle in the 2020 presidential election.

7 Conclusion

Retaliatory tariffs by China during the US-China trade war covered virtually all U.S. agricultural products, and consequently US farmers suffered a lot. Immediately after the retaliation, the Trump administration provided assistance to US farmers through the Market Facilitation Program (MFP), which was intended to mitigate farmers' losses related to the trade war. Those two policies seem to have offset each other in affecting US farmers' support for Republican party. The effect of the trade war, specifically Chinese agricultural tariffs and the US agricultural subsidy, on the 2020 presidential election is unclear. While there are approximately 2 million farms in operation in the United States, farmers can be crucial in many swing states such as the Midwest where the margin of victory is expected to be slim. Therefore, assessing the net election effect of those two agricultural policies seems crucial for our understanding of the 2020 presidential election and more broadly for our understanding of how economic shocks shape the US political landscape.

While it has been argued that the two countries trade policies may have affected the 2020 presidential election, to the best of our knowledge, there are few studies that investigated the net election effect. This is partly because measuring county-level agricultural tariff exposure is challenging; and MFP payment data have often been unavailable to researchers at the county level. Using actual county-level disbursement of US MFP payments, along with county-level Chinese agricultural retaliatory tariff exposure that we refined in the context of the US agricultural sector, we overcome the data limitation and provide empirical evidence on how trade policies affect political outcomes.

Our core findings are as follows. We find that US agricultural subsidies overcompensated some US voters, leading to an increase in the Republican vote share in the 2020 presidential election. We further find that those two policies unexpectedly contributed to rising political polarization, especially the rural-urban divide. Last, while it seems that the net MFP was disproportionately distributed across counties, we stop short of establishing that this means the incumbent engaged in strategic manipulation in the 2020

presidential election. In particular, we think that the issue of whether the political budget cycle affected the outcome of the 2020 presidential election is still an open question.

References

- Alesina, Alberto, Nouriel Roubini, and Gerald D Cohen,** *Political cycles and the macroeconomy*, MIT press, 1997.
- Anderson, Kym, Gordon Rausser, and Johan Swinnen,** "Political economy of public policies: insights from distortions to agricultural and food markets," *Journal of Economic Literature*, 2013, 51 (2), 423–77.
- Autor, David, David Dorn, Gordon Hanson, and Kaveh Majlesi,** "Importing political polarization? The electoral consequences of rising trade exposure," *American Economic Review*, 2020, 110 (10), 3139–83.
- Balistreri, Edward J, Wendong Zhang, and John Beghin,** "The State-level Burden of the Trade War: Interactions between the Market Facilitation Program and Tariffs," *Agricultural Policy Review*, 2020, 2020 (1), 1.
- Banful, Afua Branoah,** "Old problems in the new solutions? Politically motivated allocation of program benefits and the "new" fertilizer subsidies," *World Development*, 2011, 39 (7), 1166–1176.
- Blanchard, Emily J, Chad P Bown, and Davin Chor,** "Did Trump's Trade War Impact the 2018 Election?," *NBER Working Paper*, 2019, (w26434).
- Bombardini, Matilde, Bingjing Li, and Francesco Trebbi,** "Did US Politicians Expect the China Shock?," *NBER Working Paper*, 2020, (w28073).
- Bown, Chad P,** "Trump's Trade War Timeline: An Up-to-Date Guide," *Peterson Institute for International Economics*, 2020.
- Canen, Nathan, Chad Kendall, and Francesco Trebbi,** "Unbundling polarization," *Econometrica*, 2020, 88 (3), 1197–1233.
- Carter, Colin, Jiayi Dong, and Sandro Steinbach,** "2018 Trade War, Mitigation Payments, and California Agriculture," *Agricultural and Resource Economics ARE update*, 2020, 24 (2).
- Chang, Hung-Hao and David Zilberman,** "On the political economy of allocation of agricultural disaster relief payments: application to Taiwan," *European Review of Agricultural Economics*, 2014, 41 (4), 657–680.

- Che, Yi, Yi Lu, Justin R Pierce, Peter K Schott, and Zhigang Tao**, “Does Trade Liberalization with China Influence U.S. Elections?,” *NBER Working Paper*, 2016, (w22178).
- Collins, Keith**, “The Political Economy of US Agricultural Policy: Discussion,” *American Journal of Agricultural Economics*, 1989, 71 (5), 1175–1176.
- Cox, Gary W and Mathew D McCubbins**, “Electoral politics as a redistributive game,” *The Journal of Politics*, 1986, 48 (2), 370–389.
- DellaVigna, Stefano and Ethan Kaplan**, “The Fox News effect: Media bias and voting,” *The Quarterly Journal of Economics*, 2007, 122 (3), 1187–1234.
- Fajgelbaum, Pablo D, Pinelopi K Goldberg, Patrick J Kennedy, and Amit K Khandelwal**, “The return to protectionism,” *The Quarterly Journal of Economics*, 2020, 135 (1), 1–55.
- Fetzer, Thiemo and Carlo Schwarz**, “Tariffs and politics: evidence from Trump’s trade wars,” *CEPR Discussion Paper No. DP13579*, 2019.
- Fiorina, Morris P and Samuel J Abrams**, “Political polarization in the American public,” *Annual Review of Political Science*, 2008, 11, 563–588.
- Fisher, Dennis U and Ronald D Knutson**, “Uniqueness of agricultural labor markets,” *American Journal of Agricultural Economics*, 2013, 95 (2), 463–469.
- GAO**, “USDA Market Facilitation Program: Information on Payments for 2019,” *U.S Government Accountability Office*, 2020.
- Garrett, Thomas A and Russell S Sobel**, “The political economy of FEMA disaster payments,” *Economic inquiry*, 2003, 41 (3), 496–509.
- , **Thomas L Marsh, and Maria I Marshall**, “Political allocation of US agriculture disaster payments in the 1990s,” *International Review of Law and Economics*, 2006, 26 (2), 143–161.
- Gelman, Andrew, Boris Shor, Joseph Bafumi, and David Park**, “Rich state, poor state, red state, blue state: What’s the matter with Connecticut?,” *Poor State, Red State, Blue State: What’s the Matter with Connecticut*, 2005.
- Gorter, Harry De and Johan Swinnen**, “Political economy of agricultural policy,” *Handbook of agricultural economics*, 2002, 2, 1893–1943.

- Janzen, Joseph P and Nathan P Hendricks**, “Are Farmers Made Whole by Trade Aid?,” *Applied Economic Perspectives and Policy*, 2020, 42 (2).
- Jensen, J Bradford, Dennis P Quinn, and Stephen Weymouth**, “Winners and losers in international trade: The effects on US presidential voting,” *NBER Working Paper*, 2016, (w21899).
- Lake, James and Jun Nie**, “The 2020 US Presidential election: Trump’s wars on COVID-19, health insurance, and trade,” 2020.
- Li, Minghao, Wendong Zhang, and Chad Hart**, “What have we learned from China’s past trade retaliation strategies?,” *Choices*, 2018, 33 (2), 1–8.
- Lindbeck, Assar and Jörgen W Weibull**, “Balanced-budget redistribution as the outcome of political competition,” *Public choice*, 1987, 52 (3), 273–297.
- Mason, Nicole M, Thomas S Jayne, and Nicolas Van De Walle**, “The political economy of fertilizer subsidy programs in Africa: Evidence from Zambia,” *American Journal of Agricultural Economics*, 2017, 99 (3), 705–731.
- Mayda, Anna Maria, Giovanni Peri, and Walter Steingress**, “The Political Impact of Immigration: Evidence from the United States,” *American Economic Journal: Applied Economics*, 2021.
- McKee, Seth C**, “Rural voters and the polarization of American presidential elections,” *PS: Political Science and Politics*, 2008, 41 (1), 101–108.
- Mian, Atif, Amir Sufi, and Francesco Trebbi**, “Resolving debt overhang: Political constraints in the aftermath of financial crises,” *American Economic Journal: Macroeconomics*, 2014, 6 (2), 1–28.
- Persson, Torsten and Guido Enrico Tabellini**, *Political economics: explaining economic policy*, MIT press, 2002.
- Rogoff, Kenneth**, “Equilibrium Political Budget Cycles,” *American Economic Review*, 1990, 80 (1), 21–36.
- **and Anne Sibert**, “Elections and macroeconomic policy cycles,” *The Review of Economic Studies*, 1988, 55 (1), 1–16.

Scala, Dante J and Kenneth M Johnson, “Political polarization along the rural-urban continuum? The geography of the presidential vote, 2000–2016,” *The ANNALS of the American Academy of Political and Social Science*, 2017, 672 (1), 162–184.

Schnitkey, Gary, Nick Paulson, Krista Swanson, and Jonathan Coppess, “The 2019 Market Facilitation Program,” *FarmdocDaily*, 2019, 9 (139).

USDA, “Trade Damage Estimation for the Market Facilitation Program and Food Purchase and Distribution Program,” *USDA Office of the Chief Economists*, 2018.

– , “Trade Damage Estimation for the 2019 Market Facilitation Program and Food Purchase and Distribution Program,” *USDA Office of the Chief Economists*, 2019.

Appendix

Appendix A: Tables

Table A.1: U.S. Agricultural Exports to China from 2015 to 2020

Commodity (Values in \$ billions)	NAICS	2015	2016	2017	2018	2019	2020
Crop Production	111	14.86	17.25	15.78	5.85	10.28	20.65
Oilseeds & Grain Farming	1111	12.98	15.52	13.60	3.81	8.32	17.19
Soybean Farming	11111	10.49	14.20	12.22	3.12	8.00	14.20
Wheat Farming	11114	0.16	0.21	0.35	0.11	0.55	0.57
Corn Farming	11115	1.62	0.39	1.42	0.50	0.57	1.21
Vegetables & Melon Farming	1112	0.03	0.03	0.05	0.04	0.04	0.03
Fruits & Tree Nut Farming	1113	0.31	0.34	0.45	0.43	0.71	0.82
Mushrooms, Nursery, Floriculture	1114	0.15	0.11	0.16	0.20	0.21	0.15
Other Crop Farming	1119	1.53	1.35	1.67	1.55	1.19	2.60
Animal Production & Aquaculture	112	0.19	0.14	0.11	0.05	0.05	0.08
Agricultural Products	111 & 112	15.05	17.39	15.89	5.90	10.33	20.73

Notes: Data come from US Census Bureau Trade. NAICS codes that fall under 11 (Agriculture, Forestry, Fishing and Hunting) include Crop production (111), Animal production & aquaculture (112), Forestry & logging (113), Fishing, Hunting, & Trapping (114), and Support Activities for Agriculture and Forestry (115). We define agricultural products as those classified in NAICS 111 and NAICS 112, which are fundamentally related to Market Facilitation Program payments.

Table A.2: Summary Statistics (County Controls, 2016)

Variables	Mean	SD	Min	Max	Format
<i>Panel A. Industry Characteristics</i>					
Employment share in agriculture and mining	6.89	7.45	0.00	59.30	Percent
Employment share in manufacturing	12.31	7.11	0.00	48.30	Percent
<i>Panel B. Economic Characteristics</i>					
HH annual income, below \$25k share	26.78	8.19	5.50	60.00	Percent
HH annual income, \$25k-35k share	11.50	2.40	2.90	24.00	Percent
HH annual income, \$35k-50k share	14.70	2.43	2.70	33.70	Percent
HH annual income, \$50k-75k share	18.54	2.79	6.60	30.20	Percent
HH annual income, \$75k-100k share	11.67	2.71	1.30	32.40	Percent
HH annual income, \$100k-150k share	10.72	3.96	1.30	27.80	Percent
HH annual income, \$150k-200k share	3.26	2.16	0.00	16.30	Percent
HH annual income, over \$200k share	2.84	2.56	0.00	25.30	Percent
Log Median HH annual income	10.74	0.25	9.85	11.74	Log
Log Mean HH annual income	11.02	0.22	10.30	12.01	Log
Labor force participation rate	58.71	7.90	14.50	80.40	Percent
Unemployment rate	7.07	3.25	0.00	29.93	Percent
<i>Panel C. Demographic Characteristics</i>					
Less than high school share	14.23	6.54	1.28	51.48	Percent
High school graduate share	34.58	7.07	6.46	54.64	Percent
Some college share	21.88	3.79	8.29	36.33	Percent
College graduates or more share	29.31	9.73	8.22	83.20	Percent
Population share, Female	49.98	2.33	21.50	58.50	Percent
Population share, White	83.70	16.35	4.60	100.00	Percent
Population share, Black	9.09	14.56	0.00	86.20	Percent
Population share, Asian	1.25	2.53	0.00	42.90	Percent
Population share, Hispanic	8.99	13.65	0.00	99.00	Percent
Population share, Age under 15	18.62	3.01	1.50	34.80	Percent
Population share, Age 15-24	12.95	3.51	3.00	58.40	Percent
Population share, Age 25-34	11.63	2.24	0.00	26.80	Percent
Population share, Age 35-44	11.66	1.58	3.30	20.80	Percent
Population share, Age 45-54	13.54	1.50	2.60	24.80	Percent
Population share, Age 55-64	13.96	2.25	3.20	44.80	Percent
Population share, Age over 65	17.63	4.45	3.90	53.10	Percent
Voting age population share	74.87	5.32	43.13	95.09	Percent
Health insurance coverage rate	87.83	5.11	53.40	97.90	Percent

Notes: Summary statistics across $N = 3,112$ counties. All variables are from the US Census American Community Survey data in 2016 (5-Year estimates). In Panel B, HH annual income represents the income of the householder and all other individuals 15 years old and over in the household. Labor force participation rate represents the proportion of the total 16 years old and over population that is in the labor force. In Panel C, some college includes both some college and associate's degree. The voting-age population is defined by the Bureau of the Census as all U.S. citizens residing in the United States, aged 18 and older. Health insurance coverage rate includes both public and private health insurance coverages.

Table A.3: Summary Statistics (County Controls, Changes between 2012 and 2016)

Variables	Mean	SD	Min	Max	Format
<i>Panel A. Industry Characteristics</i>					
Δ Employment share in agriculture and mining	-0.02	2.15	-19.70	25.60	Δ Percent
Δ Employment share in manufacturing	0.09	2.15	-12.50	16.10	Δ Percent
<i>Panel B. Economic Characteristics</i>					
Δ HH annual income, below \$25k share	-1.38	3.11	-23.00	20.00	Δ Percent
Δ HH annual income, \$25k-35k share	-0.46	2.01	-14.00	10.80	Δ Percent
Δ HH annual income, \$35k-50k share	-0.44	2.34	-13.50	14.70	Δ Percent
Δ HH annual income, \$50k-75k share	-0.24	2.47	-17.80	16.00	Δ Percent
Δ HH annual income, \$75k-100k share	0.25	2.07	-15.40	23.80	Δ Percent
Δ HH annual income, \$100k-150k share	1.13	1.90	-8.00	15.30	Δ Percent
Δ HH annual income, \$150k-200k share	0.56	0.96	-7.80	6.20	Δ Percent
Δ HH annual income, over \$200k share	0.59	1.00	-5.80	8.20	Δ Percent
Δ Log Median HH annual income	0.05	0.08	-0.64	0.64	Δ Percent
Δ Log Mean HH annual income	0.07	0.07	-0.32	0.55	Δ Percent
Δ Labor force participation rate	-1.64	2.75	-27.80	18.90	Δ Percent
Δ Unemployment rate	-1.55	2.30	-16.08	14.43	Δ Percent
<i>Panel C. Demographic Characteristics</i>					
Δ Less than high school share	-1.67	2.18	-14.39	15.57	Δ Percent
Δ High school graduate share	-0.42	2.76	-39.36	14.08	Δ Percent
Δ Some college share	0.01	2.26	-15.96	16.94	Δ Percent
Δ College graduate share	2.07	2.34	-14.69	11.55	Δ Percent
Δ Population share, Female	-0.06	1.17	-12.30	23.90	Δ Percent
Δ Population share, White	-0.52	2.82	-44.70	37.60	Δ Percent
Δ Population share, Black	0.04	0.99	-15.50	15.40	Δ Percent
Δ Population share, Asian	0.13	0.46	-3.90	7.20	Δ Percent
Δ Population share, Hispanic	0.65	1.29	-21.80	16.40	Δ Percent
Δ Population share, Age under 15	-0.49	1.18	-12.90	12.90	Δ Percent
Δ Population share, Age 15-24	-0.15	1.17	-7.50	8.70	Δ Percent
Δ Population share, Age 25-34	0.18	1.30	-34.10	17.50	Δ Percent
Δ Population share, Age 35-44	-0.60	0.94	-7.40	6.10	Δ Percent
Δ Population share, Age 45-54	-1.21	1.17	-19.80	9.50	Δ Percent
Δ Population share, Age 55-64	0.74	1.06	-12.00	22.40	Δ Percent
Δ Population share, Age over 65	1.54	1.26	-7.30	19.10	Δ Percent
Δ Health insurance coverage rate	2.88	2.54	-19.70	15.80	Δ Percent

Notes: Summary statistics across N = 3,112 counties. All variables are from the US Census American Community Survey data in 2012 and 2016 (5-Year estimates).

Table A.4: Republican Vote Share and Net MFP: Robustness Check

Dep. Var.:	Δ Rep. Vote Share (2020 - 2016)								
	$\kappa = 2$ (1)	$\kappa = 3$ (2)	$\kappa = 4$ (3)	$\kappa = 5$ (4)	$\kappa = 6$ (5)	$\kappa = 7$ (6)	$\kappa = 8$ (7)	$\kappa = 9$ (8)	$\kappa = 10$ (9)
Net MFP	0.0005** (0.0002)	0.0006*** (0.0002)	0.0007*** (0.0002)	0.0008*** (0.0002)	0.0009*** (0.0002)	0.0009*** (0.0002)	0.0009*** (0.0002)	0.0008*** (0.0002)	0.0007*** (0.0002)
Observations	3,111	3,111	3,111	3,111	3,111	3,111	3,111	3,111	3,111
R-squared	0.8409	0.8411	0.8414	0.8417	0.8419	0.8419	0.8418	0.8415	0.8411
State FEs	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Controls Included: $\{\Delta$ Rep. Vot. Share (2016 - 2012), Rep. Vot. Share (2016), County in Levels, and County in Changes}									

Notes: The dependent variable is the change in the two-party Republican vote share between the 2016 and 2020 US presidential elections. Washington D.C. has no counties. Hence, when we add state fixed effects, we lose one observation from Column (2). Observations are weighted by each county's total voting age population in 2016. Standard errors are clustered at the state level. *** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$.

Table A.5: Counterfactual Two-Party Republican Vote Share in the 2020 Election

Democratic States (2020)				Republican States (2020)			
State	Rep. Vote Share, %	Implied Effect, %	Counterfactual Rep. Vote Share, %	State	Rep. Vote Share, %	Implied Effect, %	Counterfactual Rep. Vote Share, %
DC	5.533	0.000	5.533	NC	50.684	0.006	50.678
VT	31.701	0.001	31.700	FL	51.695	-0.006	51.701
MA	32.884	-0.001	32.885	TX	52.831	0.018	52.813
MD	32.971	0.005	32.966	OH	54.077	0.032	54.044
HI	34.967	-0.007	34.975	IA	54.183	0.313	53.870
CA	35.090	-0.015	35.105	SC	55.927	0.003	55.924
NY	38.264	0.000	38.264	KS	57.493	0.222	57.272
RI	39.490	-0.001	39.491	MO	57.836	0.063	57.773
CT	39.828	-0.002	39.830	IN	58.195	0.075	58.120
WA	40.075	-0.009	40.083	MS	58.380	0.070	58.309
DE	40.373	0.008	40.365	MT	58.397	0.037	58.361
IL	41.341	0.078	41.263	LA	59.464	0.019	59.446
OR	41.693	-0.011	41.704	NE	59.784	0.311	59.473
NJ	41.929	-0.002	41.931	UT	60.694	-0.002	60.696
CO	43.062	0.002	43.060	TN	61.828	0.019	61.809
NM	44.482	0.004	44.478	AL	62.911	0.012	62.899
VA	44.845	0.003	44.842	KY	63.200	0.030	63.170
ME	45.535	-0.007	45.542	SD	63.435	0.434	63.001
NH	46.252	-0.001	46.253	AR	64.212	0.078	64.134
MN	46.361	0.110	46.251	ID	65.877	-0.013	65.890
MI	48.586	0.012	48.575	OK	66.940	0.026	66.914
NV	48.777	-0.002	48.779	ND	67.217	0.575	66.643
PA	49.399	0.000	49.399	WV	69.799	0.000	69.799
WI	49.681	0.031	49.650	WY	72.480	-0.005	72.486
AZ	49.843	0.001	49.842				
GA	49.881	0.009	49.872				

Notes: "Republican (or Democratic) States (2020)" refers to states where the two-party Republican vote share is great than 0.5 (respectively, less than 0.5) in the 2020 presidential election. "Rep. Vote Share" refers to the two-party Republican vote share (%) in the 2020 presidential election for each state. Alaska is excluded. Two congressional districts, NE-02 and ME-02, are absorbed into NE and ME, respectively. States are ordered according to the two-party Republican vote share (%) in the 2020 presidential election in each panel. "Implied Effect" is the implied change in the net MFP on the Republican vote share in 2020. The estimates are calculated based on the point estimates from the full specification in Column (5) of Table 8. We aggregate the county-level point up to the state level. "Counterfactual Vote Share" refers to the two-party Republican vote share (%) in the absence of the Chinese agricultural retaliatory tariff and US agricultural subsidy.